# DUN'S REVIEW

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#### THE WEEK.

The volume of business is of fair amount and trade continues to exhibit a quickening spirit; in most lines it is still below producing capacity, generally consisting of the supplying of immediate necessities. The absence of large unsold stocks on the shelves and the presence of supplies of credit so great that this country is now able to finance the pressing needs of Europe to an extent that has rarely if ever been equalled in the past are elements of basic strength. These loans to Europe make a most imposing total, which, in connection with the big balance of trade in this country's favor, provides a great reserve to call upon whenever needed. The lower prices for cotton and cotton goods, with considerable sales of print cloths for future delivery, contribute to the quickened movement in the dry goods trade. There is a favorable demand for woolen goods and worsteds, and a largely attended auction sale of carpets attracted much interest. Hides and skins are fairly active and firmer, but there is less doing in leather. The tone of the iron and steel trade is notably improved, owing in part to the large business reported by the leading producer during October and to the increasing orders by railroads for rails and carsorders that have apparently been long delayed. Good weather has stimulated retail transactions in a number of trades at most of the leading cities, especially those in the Northwest. The excellent conditions favoring the planting of winter wheat constitute an element of hopefulness in the winter wheat sections. Financial conditions are steadier and bond sales have increased. Notwithstanding the disturbances of this year there has been a much larger output of new securities than there was in 1910. The October failure record exhibits some increase in number and amount of defaults, which is at variance with the recent record of advance in mercantile activity, but this represents past or passing conditions. Railroad earnings in three weeks of October increased 2.4 per cent. Bank clearings receded this week, showing losses of 2.8 per cent. and 13.5 at New York compared with the two preceding years, but gains of 1.3 and 3.4 per cent., respectively, at other leading cities. Foreign commerce at New York ag-

gregated for the latest week \$32,853,806 against \$33,966,301 in 1910 and \$32,004,044 in 1909; exports were about \$2,000,000 less and imports \$1,000,000 more than last year.

Orders for steel products booked by the leading interest during October are estimated to have been the largest, with one exception, in any month this year. The transporting companies also are making purchases of needed equipment, contracts for some 10,000 cars having been placed during the past week, while about half that number are under negotiation. In addition, part of an order for 25,000 tons of standard rails has been placed, this business being for 1912 delivery. A fair tonnage of structural material is called for, but plates are inactive. Steel bars are quiet and quotations weak, as low as \$1.10, Pittsburgh, being quoted. There is a slightly better demand for wire following the lower quotations. Pig iron is weaker, with several small sales of Bessemer at \$14.25, Valley.

The movement of dry goods continues very steady. Sales of print cloths at Fall River aggregated 180,000 pieces, half of which were for future delivery, and trading at that center was maintained. Exports to the Far East are at a standstill, owing to the Chinese complications, but the miscellaneous trade is steady and shipments still show a substantial increase over a year ago. Woolen and worsted agencies report a steady demand for nearby requirements, with a slow expansion of forward orders, on which the mills are placing more looms at work. In men's wear, novelties have been closely cleaned up and there is steadier application on staples, while the users of goods are placing orders further ahead and there is an increase in duplicating for spring. As prices work lower on cotton yarns business expands, while the call for worsted yarns is well maintained for nearby use. The initial operations at the carpet auction . were active at prices above previous sales.

Footwear jobbers are holding off until assured that the late advances asked by manufacturers are to be maintained and are not disposed to place more than supplementary contracts for winter goods; business for spring delivery has not been in very large volume as yet. While business in leather is considerably better than a month ago, it has fallen off in volume this week, chiefly owing to higher asking prices. A good many buyers covered their wants during October, and those who did not are still operating close to immediate needs. No large sales are reported of either sole or upper leather. The export trade continues fairly good. Pronounced strength continues in all varieties of domestic and foreign hides and skins, with large operators again buying Chicago packer hides freely, especially branded cows. Sales of the latter have amounted to 55,000 hides.

Wheat fluctuated sharply in both directions, with the December option in this market falling close to the dollar mark. Bearish news predominated, another generous addition to visible supplies being supplemented by favorable advices on the new winter wheat outlook and reports of a prospective large yield in Argentina. Western receipts this week of 6,590,269 bushels exceeded the 5,494,484 reported a year ago, and exports from all ports of the United States, flour included, were 2,893,050 against 3,247,616 bushels in 1910. Early firmness in corn was lost when the weather became more settled, but price changes were erratic. Arrivals of 2,632,386 bushels this week at primary points compared with 2,749,125 a year ago, while Atlantic coast shipments were 416,732 bushels against 571,171 in 1910. Strength in the December delivery was the feature in cotton, but the general market is still held down around the 9c. level. Receipts continue large and belief in a 15,000,000-bale crop is spreading.

Liabilities of commercial failures reported for October amount to \$19,021,897, of which \$9,297,593 are in manufacturing, \$7,486,602 in trading and \$2,237,692 in other commercial lines. Failures this week numbered 245 in the United States against 258 last year, and 27 in Canada compared with 16 a year ago.

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### WEEKLY TRADE REPORTS.

Boston.—Clear weather has helped retail trade and sales are fairly satisfactory in volume. In wholesale branches marked progress is shown in several departments. The rejavenation of the wool industry, while not complete, appears to be well established, and most mills, men's wear especially, have business on their books sufficient to keep them going for some time, but at close prices. Trading in wool continues quite active and the market is firm on all desirable grades of domestic, with the tendency against buyers. Shoe manufacturers are quite busy and are buying leather steadily, but in small amounts. There is a very firm tone to the leather market and in some instances higher prices have been established. Demand for pig iron shows improvement, and there is more interest on the part of consumers in deliveries over the first quarter of the year. Stove makers are busy. There is a quieter market for paints and painters' supplies and the wholesale lumber movement is moderate. There is a better demand for mill oils, especially from the woolen mills, and prices are firm. Flour especially from the woolen mills, and prices are firm. Flour trade is quiet at the higher prices quoted by millers, but there is a steady demand for small lots and bookings by mill agents in October were fair. Corn and cats are both lower and in moderate demand. Mill feeds are quiet and lower. Present indications are that this year will be the best since 1907 for grain shipments from Boston; the figures for ten months are approximately 12,000,000 bushels. There is no accumulation of fresh butter and the market, while quiet, holds very firm. Cheese is quiet and firm. while quiet, holds very firm. Cheese is quiet and firm, holders being confident of the strong position of supplies. There is a scarcity of fresh eggs and prices are higher. The tone of the money market is easy for time loans at 31 to 41 per cent, and call money is plentiful at 21 to 3 per cent.

Portland, Me.—Retail trade is fairly steady, being somewhat stimulated by the cooler weather now prevailing, while business in wholesale groceries, hardware and provisions is good. In dry goods there is as yet no indication that dealers will be able to make up for the smaller sales earlier in the year. Preparations for this winter's lumbering operations are now being made and it is believed that the cut will be less than the average. The lumbermen, however, hope to make this up in the spring, if there is sufficient water, by bringing out the large portion of last winter's cut that was hung up by the low water last season. A fair catch of fish is coming in, and owing to the steady demand and scarcity in the larger markets high prices are being realized.

Philadelphia. While business in some lines shows further improvement, progress is slow and conservatism is still a prominent feature. Wholesale dry goods and woolen houses state that they are now fairly busy and sales of millinery are improving. Cloak and suit manufacturers are receiving orders quite freely, mostly because of the limited buying early in the season, and shirt manufacturers are doing fairly well, but conditions with manufacturers of shirt waists and men's and boys' clothing are quiet. There is little change in the leather market, prices still ruling very firm and buying being about normal for this period. In glazed kid orders are largely for export, although domestic sales are somewhat better. Shoe dealers report a steadier feeling, with buying improved. The wool market is very active and several large sales of territories are reported at slightly advanced prices. Fleeces are firm, but buying in these is to meet immediate requirements only. Conditions in the textile industry are somewhat improved, with a larger volume of orders being received.

In the iron and steel market, though low prices have stimulated the buying for spot delivery to some extent, general conditions are practically unchanged. Inquiries for futures are numerous, but not many orders are being placed. Operations in finished products are marked with considerable uncertainty, though as a rule mills are working on a comparatively even basis. Railroad buying has not been especially active, but there was a fair business reported in rolling stock and motive power. Structural work is rather quiet. Lumber continues in light demand and the market is irregular, but better conditions are expected later on as yard stocks are much reduced. Build-

ers and contractors report some decrease in business as compared with the same period of last year, permits for new construction in October calling for the expenditure of \$2,346,130 as against \$2,643,025 for the corresponding month a year ago. Cement and paints show little change, demand being still moderate, but wallpaper and chemicals are quite active. Paper continues quiet. There is a moderate trade in spirits, whiskies and wines at wholesale, and demand for domestic leaf tobacco shows some improvement. Buying in groceries is mostly in small lots for immediate use and prices remain high and very firm. Coffees and teas continue steady and both are in fair demand. Sugars are inactive. The money market is steady, with rates ruling at 4 per cent. for call, 4 to 4½ for time and 4 to 4½ per cent. for choice commercial paper.

Pittsburgh.—Trade conditions remain quite steady and there is a fair amount of business in commercial lines. Indications are that industrial activity may slacken a little, present purchases being on the basis of about 60 per cent. of capacity. Building permits for November show a gain, the total being \$2,136,670, which includes the erection of additional stories to the First National Bank building. Coal mining proceeds at a good rate. Window glass is weaker, with new quotations announced for car load lots, and an additional discount of 2½ per cent. on special contracts. The revised prices are: Single strength A and B, 90 and 45; double strength A, 90, 45 and 7½ per cent; first bracket C single, \$1.00 per box.

Battimore.—Business in wholesale lines is of fair proportions for this time of the year, but collections in many trades are far below the average. Conditions in the dry goods and notion jobbing business are favorable, the volume of retail orders comparing well with the same period of last year, but reports from southern merchants indicate a falling off in that section. The demand for hosiery, underwear and notions is not up to the standard, although some fair orders are being received and improvement is expected as soon as cooler weather sets in. This is the dull season with clothing manufacturers, and orders for spring booked thus far are somewhat smaller than usual in volume. Retail merchants complain of two much warm weather. Business with jobbers of paper and stationery has not been good during the week, prices being too low to yield a reasonable profit, and prospects in general appear discouraging. The leaf tobacco market has been unusually quiet, with but few orders of any size being placed. Values continue very firm.

Atlanta.—On account of the prevailing low price of cotton, planters are holding back a considerable portion of the crop. Such as is marketed finds ready sale, foreign spinners being especially active buyers. Some local mills have also been able to secure a good supply of raw material at present prices. On account of this tendency to hold cotton, retail trade has been dull in the country sections and merchants have become slow in caring for their maturing obligations with jobbers and frequent requests for temporary extension of such indebtedness is being received. Country banks have ample funds for their requirements and are meeting their paper with their Atlanta correspondents promptly. Farmers are not seeking much accommodation at bank. Merchandies hipments are not usually large at this season of the year and same are up to the average. Factories in most lines are well supplied with orders and there is strong demand for labor, both in the city and the agricultural districts. Real estate holds up in value, but tracing in same is dull. Building operations continue active.

New Orleans.—Business continues seasonable and collections are fair. Cotton is only fairly active, with an easier tone. Receipts of sugar are increasing and the market is more active, with prices steady. The movement of molasses and syrups also is on a broader scale and the market is somewhat affected by the volume of receipts. Receipts of rice are moderate and prices steady. The demands for money is moderate and funds are ample for all requirements.

Nashville.—Trade continues in larger volume than during the same period of last year and sales this fall are very satisfactory in all lines. Retail trade is considerably stimulated by the cool weather which now prevails throughout this section. Country collections for several weeks have been unusually slow; city payments are fair.

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Memphis.—Business in dry goods and groceries at wholesale is very good, although the volume of transactions has to some extent been affected by the low price at which cotton is selling. Lumber is still quiet and the outlook is not very encouraging. Financial conditions locally and in this vicinity continue satisfactory. While the strike of railroad employees is still in force, shipping is returning to normal. The weather has been very favorable for the picking of cotton and there continues to be an active foreign and domestic demand for the staple.

Louisville.—Reports from several leading lines of trade indicate that sales do not reach the total of 1910, although manufacturers of boilers and refrigerating machinery find business exceptionally good and dry goods and clothing manufacturers and jobbers note some improvement, spring orders coming in freely and the outlook quite satisfactory. Iron, teel and hardware dealers state that sales are in small quantities, and the weather has not been favorable for the whiskey trade, but distillers claim that buying has been heavy and prices are firm. Conditions in the cotton States are not so satisfactory as in other sections, the low price to which cotton has fallen having apparently had an adverse effect on general business in those districts.

Cincinnati.—Retail trade is very good. In wholesale dry goods there has been a liberal volume of business, expecially in orders sent in by traveling salesmen for quick delivery of heavy fabrics for the winter. The general market is steady, but there have been numerous changes in values, mostly towards a lower level. Boot and shoe jobbers report a fair trade and the demand for groceries and provisions shows improvement. The flour market remains quiet and despite the decline in wheat prices are steady. The wholesale whiskey market is firm, with a fairly active movement. The market for pig iron shows further improvement, mainly in demand for the immediate requirements of consumers, but there has been little or no change in quotations.

Cleveland.—Some improvement is noticed in retail trade in dry goods, boots and shoes, furniture, groceries and drugs. In the retail jewelry line business is generally quiet, although in some stores there is now some early Christmas shopping. Wholesale hardware, lumber and grocery dealers report business satisfactory for this season of the year. Some improvement continues to be shown in operations of leading manufacturing plants. The cargo market is almost lifeless. Collections have improved this week and bank deposits are keeping up well.

Detroit.—Trade conditions here are generally favorable; in jobbing lines there is a slightly increasing demand for merchandise, although country traders are buying more or less from hand to mouth. Collections are improving and are good. In manufacturing, favorable conditions are reported, especially in the automobile industry, factories running full time. Banks report a lair demand for money, with ample supply, and rates for time loans from 5 to 6 per cent.

Chicago. - Distributive dealings in general merchandise are stimulated by colder weather here and throughout the West. Increasing sales in seasonable lines at retail appear and better buying is noted in luxuries and the more costly goods. Wholesale operations show up well in the principal staples for both city and country. Increased numbers of outside buyers placed substantial orders for prompt shipments in dry goods, furs, millinery, clothing, footwear, men's furnishing, carpets, house utensils, food products, drugs and smokers' articles. Demands are still well maintained for holiday goods, and more shipments to outside points appear in toys, leather novelties, gloves silver and art wares. Advance demands for spring deliveries compare favorably with this time last year in textiles, and there is fair activity in mail and road orders from the West and Southwest. Reports indicate that merchants find satisfactory depletion of stocks since the lower temperature set in and are more disposed to secure ample replenishment against future requirements. Chicago steam roads exhibit gross earnings comparing closely with this time last year. The end of lake navigation is close at hand, and the forwardings

include smaller tonnages than at this time last year, although in recent weeks there had been improvement in mine and forest products. Crop marketings furnish slightly more business to the railroads than at this time last year. Tron and steel interests report an improving tone in business negotiations, and substantial bookings appear in structural steel, cars, wire and wire products. The rolling mills and furnaces in the Chicago district employ more bands than a month ago and forward bookings assure steady operation for months ahead. Building operations in this city indicate efforts to rush completion before winter, and there is strong buying of materials for immediate delivery. Permits for business structures in October were 67 in number and \$2 262,035 in value, comparing with 66 and \$3,812 600, respectively, for October, 1910. Sales of local securities were almost double the volume the corresponding week last year and the ten active stocks show an average advance this week of ten cents per share. The demand for bonds shows a fair investment for this month. Building permits this week aggregated \$1,164,900 in value, comparing with \$3,425,375 for the corresponding week last year, and real estate sales amounted to \$2,294,103 ags inst \$2,637,591 in 1910.

Total movement of grain at this port, 8,171,300 bushe's, compares with 9,476,670 bushels last week and 9,694,900 bushels a year ago. Compared with 1910, receipts increased 15 per cent. and shipments decreased 32 per cent. Flour receipts were 130,288 barrels, against 129,391 barrels last week and 174,956 barrels a year ago, while shipments were 147,853 barrels, against 151,965 barrels last week and 174,257 barrels in 1910. Aggregate receipts of cattle, hogs and sheep were 403,985 head, comparing with 453,829 head last week and 362,066 head a year ago. Receipts of hides were 2,738,300 pounds, against 3 434,400 pounds last week and 2,716,900 pounds in 1910. Wool receipts, 308,100 pounds, compare with 158,300 pounds last week and 595,700 pounds last year. Lumber receipts were 45,081,000 feet, against 50,486,000 feet last week and 42,844,000 feet in 1910. Other receipts increased in wheat, oats, rye, barley, broom corn, cheese, butter, cattle, hogs and sheep; and decreased in corn, seeds, dressed beef, lard and eggs. Compared with the closings a week ago, cash prices are unchanged in flour and pork, but higher in choice cattle, 10 cents a hundredweight, and lower in corn. 4 cent a bushel; oats, 1 cent; wheat, 2½ cents; sheep, 5 cents a hundredweight, and ribs, 25 cents.

Milwaukee.—Retail trade conditions, particularly with the larger stores, are favorable, and the prospects are for their continuance. Reports from the larger stores for the week show sales considerably in excess of those for the corresponding week a year ago. In the iron and steel trade conditions remain sluggish, and this is also the case with some of the other heavy manufacturing lines. The higher classes of skilled labor are all employed, but many of the less skilled are, at present, unemployed. Building permits for October total 486, aggregating \$1,017,000, as against 341 permits, aggregating \$785,000, in October a year ago. There is considerable outdoor work in progress and the prospects are good for some little time to come. The leather industry shows some improvement and the prospects in this line are good. Packers report conditions very favorable, shipments continue heavy, with prices showing a tendency to advance; collections are fairly good. Generally speaking, while conditions might be improved in manufacturing lines, business is on a sound basis, stocks are low and the future gives every indication of increased activity.

St. Paul.—There is a firm tone to trade conditions, dealers generally expressing themselves as well satisfied with the buying at this period. Wholesale dealers in furs report unexpected activity in their line, orders being sufficient to run full capacity for some time. Drugs, chemicals, oils, groceries, clothing and men's furnishings are in steady demand, while hardware, plumbing and heating materials show an increase in orders, with sales well up to the corresponding period a year ago. Business is good in the dry goods, notion, toy and shoe lines and commission merchants report a good movement in produce. Interior receipts are better and there is consequent improvement in collections, which are now reported fair.

Minneapolis.—Business shows some improvement-Orders received, however, are for the most part of a fillingin variety for current season goods. Spring and summer

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orders are being placed with greater care than for a number of years past. The Northwest, except in a few spots, is in a prosperous condition and farm mortgages are being paid off or reduced. Northwestern banks, particularly the smaller institutions, that naturally carry their reserves in the Twin Cities, are liquidating their indebtedness and increasing reserve balances. Lumber shipments for the week were 2,272,000 feet.

St. Louis.—The gain in shipments of footwear in October over the corresponding month last year is 14 per cent., in dry goods 7, other leading lines 6, grain 20, while the increase in bank clearings is 6.9 per cent. Mail orders for immediate delivery of dry goods, ready-to-wear dresses, footwear, caps, mittens and underwear are quite numerous, but in the main are small. Other lines of trade are somewhat quiet, yet are not far from normal. Orders for future delivery are not increasing fast, the traveling salesmen devoting much attention to orders for prompt delivery, which have in a measure displaced the future delivery orders up to the present. Manufacturing establishments are receiving larger orders. Retail trade continues to improve now that the weather is becoming more seasonable. Collections are fair to good. Cash wheat trade is active, with continued large shipments. Wheat is 2c. lower, corn 1c. and cats 1c. Domestic and foreign buyers of flour are operating only to a limited extent and prices are barely steady; shipments were 72,412 barrels. Spot cotton is only moderately active and prices \(\frac{1}{2}\)c. lower. Pig lead and spelter are somewhat slow at steady prices. Cattle run is large and quoations weaker. Hogs are in fair supply and 10c. to 20c. lower; sheep declined 20c. to 35c. Lumber receipts are large, over half of which are for contract account. Money continues in fair demand and rates are steady.

Kamsas City.—Retailers and wholesalers report an improved business with the recent cold weather and collections fair. Reports from the Southwest generally indicate that wheat is in promising condition and that there is a wide acreage planted. Within the past few days western Kansas has had both rain and snow, which was much needed. The early decline of about two cents spot was wiped out on short covering, although price changes were small. White corn was \(\frac{1}{2}\)c. to \(\frac{1}{2}\)c., yellow \(\frac{1}{2}\)c. and mixed \(\frac{1}{2}\)c. lower. There was a good local and shipping demand for oats, with the market \(\frac{1}{2}\)c. lower. Cattle were a shade stronger; hogs lower and sheep higher.

San Francisco.—Trade conditions are satisfactory. Leading grocers are distributing the usual volume of merchandise and the dry goods trade is fairly active. Labor is reasonably well employed at good wages. Farm products for the most part are bringing good prices and in some cases exceptionally large values. One fruit grower in Colusa County sold his prunes from two acres for \$885 and figs from one acre at \$320. Prices for barley are the highest in years, feed descriptions being quoted at \$1.80 to \$1.90, brewing \$1.90 to \$1.95 and chevalier \$2.00 to \$2.10. A cargo of lastnamed just cleared was manifested at \$2.05 per cental. May options in barley are selling at \$2 and upwards. This cereal commands a higher price than wheat, for the first time in years. Hops have sold at Santa Rosa this week at 41c. and one holder there reports accepting an option of 10 days at 45c. In this market the quotations are nominal at 45c. and 50c. Wool is an exception to this general high trend of prices. At a wool offering in Cloverdale this week, 8½c. was the best bid, whereas a year ago the same grade sold at 14c. Export values by sea are astonishingly large. Over sixty vessels took out cargoes from this port in September, which showed an aggregate value of over \$2,000.000. tember, which showed an aggregate value of over \$9,000,000. The largest previous monthly total was \$8,131,600 in December 1904, while the next largest was \$8,131,600 in De-October, 1908. New crop oranges for \$8,043,000 in October, 1908. New crop oranges from Central and Northern sections of the State are now arriving in consider-able quantity, including 2,500 boxes for shipment to Australia.

The Hop Market.—Business in the local market continues restricted by the limited offerings. Inquiries are numerous, but holders refuse to part with their stocks, believing that better prices will be obtained later on. There is notable activity in the New York State markets and considerable hops are changing hands at steadily advancing prices. On the Pacific slope stocks are rapidly being cleaned up by foreign buyers and those still in growers' hands are very firmly held.

### FAILURES IN OCTOBER.

Commercial failures during the month of October, numbered 1,169, with total defaulted indebtedness aggregating \$19,270,106; this compares with 1,122 last year for \$18,977,696, with 1,164 for \$12,529,862 in 1909, with 1,187 for \$15,898,668 in 1908 and with 1,139 for \$27,414,990 in 1907. The number of defaults during the past month was slightly above the average of recent preceding years and 1907 was the only year in which the amount of liabilities was greater. Compared with the earlier months this year the improvement heretofore noted is not maintained.

The following table shows the total number and the total amount of liabilities of commercial failures by months during the past three years, the manufacturing and trading classes being stated separately:

Manufacturing.

		7.6	THE OWNER WHEN	centing.		
1911.	- Numb	er	1908.	1911.	-Liabilities- 1910.	1909.
January 384	325	294	402	\$9,243,380	\$8,679,469	\$5,802,788
February . 285 March 308	268	231 318	393	6,336,597 7,959,200	12,821,996 5,716,263	8,161,384 5,950,881
April 338	322	253	370	8,905,340	10,068,448	5,352,208
May 264 June 239	218 211	231 195	285	5,863,260 7,253,635	3,677,256 3,346,332	7,156,140 5,629,570
July 285	300	274	314	5,990,915	7,732,411	3,807,201
August 227 September 236	266	222 192	253 254	5,636,068 4,145,110	7,751,674 10,295,428	6,510,00 <b>2</b> 3,423,271
October 341	322	308	292	9,545,812	7,135,602	5,497,919
November	260	264	278 299	*******	7.093,367	4,375,395
Decomber		203	C Sacrati		1,000,001	
		0.74	W. 15 T. 15	ding.	ALLEY STATE Y	Towns 18 18
January1,249 February. 871	1,133 1	841	1,473	\$10,882,400 10,010,117	\$11,000,265 6,438,345	\$7,196,828 6,410,597
March 790	694	935	951	8,871,267	6,415,712	7.087,912
April 833	793 628	706 766	868 982	7,538,976 6,002,124	5,288,917 3,916,851	5,346,274 4,974,243
May 702 June 592	586	833	791	4,890,724	7,152,383	5,122,270
July 801	810 622	796 673	907	5,640,801 4,954,488	5,229,487 4,064,063	4,750,213
August 660 September 561	639	594	736	3,816,927	5,273,496	4,265,308
October 794	763	827	840	7,486,602	8,043,499	6,546,525 4,877,164
November,	698 789	833	799 884	*******	5,471,332 6,626,460	7,768,711
		Te	otal Co	mmercial.		0.51056
January1,663	1,510 1	1.471	1.949	\$24,090,649	\$32,015,754	\$14.008.085
February .1,198	1,067	1,105	1,621	17.086,471	27,434,829	16,734,818
March1,124 April1,206	948 1	990	1,339	18,474,641 16,924,776	13,628,572 17,752,591	13,718,162 16,825,216
May1,006	885 1	,028	1,379	13,469,789	9,590,186	14,383,760
June 864 July1,127		.105	1,112 1,232	13,652,025 12,150,070	11,817,454 13,790,753	9,527,898
August 926	919	917	1,199	11.116,681	12,442,063	11,120,576
September 827 October 1,169	945 1.122 1	813	1,028	11,900,568 19,270,106	15,933,182 18,977,696	8,446,029 12,529,862
November	1,003	963	1,120	10,270,100	11.324,016	9,812,606
December	1,128 1	1,130	1,217	*******	17,039,081	14,625,137

Manufacturing suspensions were 341 in number and the liabilities amounted to \$9,545,812, which compares with 322 for \$7,135 602 last year, 322 for \$5,497,919 in 1909, 308 for \$7,142,381 in 1908 and 330 for \$12,766,068 in 1907. This division makes a more unfavorable showing as to liabilities than either of the two remaining classes and this is in part due to the increase in the lumber, printing and miscellaneous classes, none of the others showing any special increase, while clothing showed a marked falling off.

In trading division 794 suspensions were reported, which is somewhat more than the 763 of last year, less than the 827 in 1909 or the 840 in 1908, and more than the 761 in 1907, while the amount involved, \$7,486,602, compares with \$8,043,499 last year, \$6,546,525, \$6,190,162 and \$6,210,789 in 1909, 1908 and 1907, respectively. Eleven out of the 15 classes show increase over last year in number, but in only 8 was the amount greater. The most pronounced increases were in general stores, in which 107 for \$1,019 889 compares with 94 for \$497,714 and in clothing 77 for \$1,211,055 against 72 for \$686,356. On the other hand, there was notable improvement in hotels, 32 for \$298,311 against 43 for \$1,000,542 and in miscellaneous 121 for \$1,826,111 against 115 for \$2 765,568. Other changes were not especially significant. The brokerage class makes quite a favorable comparison with the majority of recent preceding years, 34 with 11.bilities of \$2 237.692 comparing with 37 for \$3.798 595 last year, 29 for \$485,418 in 1909, 55 for \$2,566,125 in 1908 and 48 for \$8 438,133 in 1907.

F2,000,125 1a. 1908 and 48 for \$5 438,135 in 1907.

In the manufacturing division there were 3.23 defaults for less than \$100,000: aggregating \$3,703,830. an average of \$11 467 The average was exceeded in 1903 and 1907, but was only slightly in excess of 1910. The total number of trading defaults was 794 for \$7,486,602. In number this record was exceeded in the last three years, but the liabilities were the largest since 1897, with the exception of last year when they totalled \$8,043,499. There were 787 small

### FAILURES BY BRANCHES OF BUSINESS-OCTOBER.

MANUFACTURERS.			NUMBE	R.				LIABILITIES.	d Faces	ed Flacker	AVERAGE
	1911.	1910.	1909.	1908.	1907.	1911.	1910.	1909.	1908.	1907.	1911.
Iron, Foundries and Nails. Machinery and Tools. Machinery and Tools. Machinery and Tools. Moolens, Carpets and Knit Goods Cottons, Lace and Hostery Lumber, Carpenters and Ocopers Clothing and Millinery. Hats, Gloves and Furs. Chemicals and Drugs Paints and Oils. Printing and Engraving. Milling and Bakers Leather, Shoes and Harness Liquors and Tobacco. Glass, Earthenware and Bricks. All Other	36 47 10 1	27 5 22 39 54 9 3 2 14 24 24 10 107	3 25 4 1 38 42 6 2 23 14 9 15 12 109	1 20 3 1 40 45 6 1 1 18 34 2 10 8	5 21 4 5 44 58 5 4 1 1 14 23 6 10 18 112	\$51,582 767,597 371,100 20,000 1,626,194 499,070 241,890 11,200 753,144 924,063 85,284 241,983 195,48 4,466,307	\$32,000 666,782 382,300 34,500 1,105,593 1,306,994 107,958 80,840 349,247 109,894 119,707 158,179 2,581,944	\$151,500 734,614 708,330 54,000 653,61 1383,277 136,000 29,655 346,767 278,278 38,706 47,341 95,207 292,471 1,088,132	\$9,000 270,163 108,571 4,800 924,344 507,466 28,272 21,000 2,500 1,020,258 279,569 509,734 79,699 257,721 3,124,294	\$133,394 1,255,294 91,887 255,000 2,145,048 1,250,285 67,600 25,000 172,259 64,635 98,538 281,758 984,855 5,724,027	\$13.894 47,977 46,385 6,665 45,17 1,000 11,200 57,93 8,965 14,200 17,284 13,965 38,161
Total Manufacturing	341	322	308	292	330	\$9,545,812	\$7,135,602	\$5,497,919	\$7,142,381	\$12,766,068	\$27,994
General Stores Groceries, Meste and Fish Hotels and Restauranta Liquors and Tobacoco. Clothing and Furnishing Dry Goods and Carpets Bhoes, kubbers and Trunks Furniture and Clockery. Hardware, Stoves and Tools Chemicals and Drugs Paints and Olis. Jewelry and Clocks Books and Papors. Hats. Furs and Gloves All Other		94 209 43 48 72 55 26 15 29 28 4 16 5 6	122 206 53 80 64 41 38 15 21 37 6 15 10 6	142 190 50 101 67 38 36 33 27 31 4 13 6 2	116 219 45 80 46 46 48 32 17 27 27 27 27 3 78	\$1,019,889 793,946 298,311 308,295 1,211,056 199,905 178,816 331,331 197,162 25,448 44,402 188,500 1,826,111	\$497,714 657,097 1,000,542 3883,549 688,386 629,466 103,465 437,441 348,673 104,734 10,638 245,948 68,352 53,400 2,765,568	\$846,100 749,346 107,696 425,841 526,363 1,839,932 177,356 136,087 217,593 158,957 38,524 51,967 251,692 166,285 1,052,756	\$1,269,298 780,724 418,480 548,622 585,947 210,684 290,526 372,939 133,312 61,361 54,102 42,115 11,500 1,038,338	\$925,721 1,041,886 606,225 551,011 256,486 667,291 339,455 64,610 191,972 208 736 2,060 210,144 6,400 77,000 1,273,192	\$9,531 4,701 9,323 5,251 15,728 15,879 5,961 16,773 5,477 5,089 8,785 5,800 26,643 15,092
Total Trading	794 34	763 37	827 29	840 55	761 48	\$7,486,602 2,237,692	\$8,043,499 3,798,595	\$6,546,525 485,418	\$6,190,162 2,566,125	\$6,210 789 8,438,138	\$9,421 65,81
Total Commercial	1.169	1.122	1,164	1.187	1,139	\$19,270,106	\$18,977,696	\$12,529,862	\$15,898,668	\$27 414,990	\$16,488

[NOTE.—Iron, Woolens and Cottons include all the branches of those manufactures; Machinery includes vehicles, shipbuilding, hardware, fixtures, and implements; Lumber includes asw, planing, sash and door mills and furniture; Clothing includes furnishings; Chemicals include chemical fertilizers; Printing includes books and maps; Leather and Shoes include acidity, tunks and rubber code; Liquors include where, brewers and butters; Class include sciences includes content, quarry and stone; General Stores include department aboves and inclaments; Groceries include creamery, teas and coffees; Hotels include logging houses and caterers; Dry Goods include curtains and draperies: Furniture includes glass and glassware; Hardware freiddes implements and utensils; and Jewelry includes watches and optical goods. Brokers include sgents, commission men, real estate agents, incurance, storage, express, harbor lines, etc.]

trading defaults for \$5,766,063, an average of \$7,327. This

average is the largest since 1897.

In the following table the large and small failures for October are separated and the comparison is carried back covering the corresponding month in previous years. The total of all commercial failures is given, both number and liabilities, the number with liabilities of \$100,000 or more, and the number under \$100,000 with the average amount of liabilities for each failure for the latter; also similar comparisons for the two leading classes:

LARGE AND SMALL FAILURES-OCTOBER.

Total.						
	Total-	-\$100	,000 & More-	-Und	ler \$100,000-	
No. 1911. 1.66 1910. 1,122 1909. 1,164 1908. 1,187 1907. 1,137 1906. 852 1904. 888 1903. 1,086 1902. 963 1900. 782 1900. 783 1899. 610 1898. 800	9 \$19,270,106 2 18,977,696 4 12,529,862 7 15,898,668 5 10,553,714 2 6,751,992 6 10,525,738 6 10,525,738 6 10,525,738 6 10,680,927 7 9,072,791 0 5,665,745 1 4,126,754	No. 30 31 22 19 85 20 9 12 25 30 16 25 18 8 18	Liabilition 89.567.325 10.107.483 5.086.385 7.154.322 17.918.095 5.277.658 1.978.500 4.934.106 5.660.091 3.465.742 1.851.754 9.041.709	No. 1,139 1,091 1,144 1,168 1,104 818 843 876 1,056 947 839 769 602 782 867	Liabilities, \$9,702,781 8,870,218 7,443,477 8,744,346 9,496,995 5,276,066 4,773,492 6,134,669 8,676,567 5,917,418 5,020,536 5,607,049 3,813,991 5,085,045 6,412,257	#8,512 8,130 6,495 7,486 8,602 6,450 5,662 7,003 8,216 6,248 5,984 7,291 6,335 6,508 7,395
Manufac			F15197833			20/2006
1911 341 1910 322 1909 308 1908 399 1907 330 1906 255 1904 222 1903 316 1902 257 1901 200 1909 200 1899 145 1898 176 1897 188	2 7,185,602 5,497,910 2 7,142,381 0 12,764,068 7 8,444,815 3 4,603,272 3 11,985,369 7 4,537,281 0 3,195,362 2,297,505 6 7,146,710	18 15 14 10 20 15 6 5 21 9 11 8 4 12 3	\$5,841,982 3,617,578 2,991,068 4,265,949 8,697,417 3,123,104 1,461,000 2,523,430 7,887,008 3,083,329 2,800,196 1,388,072 712,405 5,511,123 775,000	323 307 294 282 310 235 231 221 295 248 194 192 141 164 186	\$3,708,880 3,518,024 2,506,851 2,876,482 4,048,861 2,271,448 1,983,815 2,079,842 4,108,361 2,286,358 1,737,085 1,807,290 1,585,100 1,685,587 2,103,842	\$11,467 11,460 8,527 10,200 13,124 9,665 8,588 9,411 13,926 9,212 8,954 9,934 11,241 9,978 11,363
Trading.						
1911 79. 1910 78. 1909 82. 1908 84. 1907 76. 1906 569. 1904 63. 1903 72. 1902 65. 1901 61. 1900 54. 1899 44. 1898 44.	3 8,043,499 6,546,525 0 6,190,162 1 6,210,789 2 3,036,631 8 0 5,536,128 2 4,649,552 2 4,649,552 2 4,649,552 2 4,649,552 2 4,649,552 2 4,649,552 2 4,649,552 6,097,533	71166883366758852442	\$1,720,539 3,254,905 1,790,317 848,497 704,554 517,500 1,569,629 1,416,815 1,527,636 1,424,501 2,077,670 239,344 1,775,686 1,139,000	787 752 821 824 758 557 589 627 713 647 602 536 601 601 664	\$5,766,068 4,798,594 4,756,208 6,341,666 4,780,842 2,657,262 2,619,131 3,629,589 4,119,314 3,121,916 2,887,287 3,273,518 1,928,085 2,321,847 3,805,357	\$7,327 6,380 5,780 6,400 6,349 4,770 5,788 5,777 4,825 4,796 6,107 4,372 3,863 5,730

It is owing chiefly to the number and large average size of small defaults that the October exhibit is unfavorable. With the exception of 1909 and 1908, the number is greater than in any October since 1897, while liabilities buck larger than in any October since that year. Of these defaults 1,139 were for less than \$100,000 each, as compared with 1,091 in 1910, 1,144 in 1909, 1,168 in 1908 and 1.104 in 1907. The total liabilities of these small defaults were

\$9,702,781, the largest in many years, while the average per default, \$8 512, is also a record breaker. The aggregate liabilities of the 30 defaults for \$100,000 and more were \$9,567,325, which was exceeded in 1910, 1907 and 1903.

## CANADIAN FAILURES.

Commercial suspensions in the Dominion of Canada during the month of October as reported by R. G. Dun & Co. show a contraction in number, but an expansion in the amount involved as compared with the same month of both preceding years, there being 119 defaults this year with indebtedness of \$1,762,457 as against 130 last year with liabilities of \$947,499 and 150 for \$1,352,180 in 1909. In the manufacturing division there were only 25 suspensions, involving \$188,627, an exceptions lly favorable showing when compared with the 33 last year for \$272,662 and the 35 two years ago for \$396,378. The returns in the trading divisions are quite satisfactory as regards number, 90 comparing with 94 last year and 117 in 1909, but there is considerable gain in the amount of liabilities, \$845,644 against \$424,837 and \$808,222 in 1910 and 1909, respectively. The increase in the liabilities in this division is largely owing to a single failure for about \$200,000, whereas in the two previous years there were no especially large suspensions. Similarly, in the third class, which embraces agents and brokers, a single default for upwards of \$700,000 results in a very unsatisfactory exhibit, as the 4 suspensions with liabilities of \$728,186 compare with 3 last year for \$250,000 and 8 two years ago for \$147,580. Were it not for these two defaults the comparison for October would have been eminently satisfactory.

The Butter Market.—There was a considerable development of strength in the butter market during the past week, especially in the better grades of fresh creamery specials. Although the higher prices ruling have restricted the demand to some extent, offerings have been very well cleaned up, but these were not excessive and it looks as though more could have been taken without producing weakness, were it available. Supplies of the best grades of fresh butter are now below requirement, and this is reflected in the fact that many buyers are accepting extras as specials, being much easier to please than a while ago. Much more interest was taken in storage butter and considerable was moved at 31; cents and above for the best quality. Firsts were in hetter demand and a good deal was taken around 29; to 30; cents. Seconds were in active request and quotations were firmly maintained. Process butter showed an upward tendency and there was good inquiry for the higher qualities. Offerings of factory were light and prices firmly held. Packing stock was taken somewhat more freely than last week at steady prices. Receipts for the week amounted to 40,312 packages against 41.394 last week, 32.009 the same week last year and 39,534 the corresponding week in 1909.

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3,410,597 ,087,912 ,346,274 ,974,243 ,122,270 ,750,213 ,554,995 ,265,308 ,546,52 ,877,164 ,768,711

7.718,163 8.825,216 8.825,216 9.807,122 5.277,898 1.120,576 9.446,029 5.29,862 8.12,606 6.825,127 and the 9, 308 This

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## TRADE CONDITIONS IN CANADA.

Montreal.—The general Thanksgiving holiday on Monday, and All Saints' Day on Wednesday, a legal holiday in this Province, have caused a rather broken week for business. Colder weather has helped business with retailers of dry goods and clothing, and the wholesale houses report a good volume of sorting orders. Manufacturers of cottons, knitted goods and women's wear are well employed, and manufacturers of men's clothing report excellent orders for spring. Leather stocks are still somewhat heavy, but some fair export business is reported in both sole and splits, and inquiries from shoe manufacturers are more frequent. Quotations for sole are about steady at 23½ to 24 cents for No. 2 manufacturers. Hides are steady at the late advance, and there is no accumulation of stock. Very few caltskins are now coming in and dealers are paying 13 cents for No. 1, and 11 cents for No. 2. Grocery wholesalers are busy with shipments by last boats to river and gulf points.

There is a continued active demand for bran and mill feed of all kinds, and high prices prevail. Cheese shipments have been liberal, and it is estimated that the season's exports will not fall far short of figures for 1910, which were slightly over 1890 000 been. The export trade in butter thtly over 1,890,000 boxes. The export trace in butter, which had almost reached the vanishing point, has shown some recovery this year, and the season's shipments may reach to about 140,000 packages, but 5 years ago they were 554,000 packages. In the country, particularly on the South shore, there is still a great lack of water, and unless there are copious rains before heavy frost sets in, farmers and others will be much inconvenienced. Collections fair.

Toronto.—Business in wholesale lines is fairly good, although the holiday on Monday caused a little interruption. There is a very hopeful feeling generally among merchants and manufacturers, and a large number of manu facturers find difficulty in supplying the demands made upon them. The wheat production in the three western Provinces is more encouraging than reported a few weeks ago, threshing returns being much more satisfactory. Payments generally are good and prices firm. A large spring trade in dry goods seems to be anticipated. Liberal orders are being booked. A fairly active trade in tancy goods, notions and jewelry for the Christmas trade is also reorted. Groceries are quiet, with little change in prices. Hardware and metals are moving well, with iron rather easier. Leather is quiet and firm and hides unchanged. The wheat markets are lower for Manitobas, but firm for Ontario grown wheat, which is quite scarce Corn is weaker. Barley, rye and peas are very firm Provisions are quiet, with little change in prices.

Hamilton .- With the advent of cooler weather, trade in seasonable wearing apparel has improved considerably and the movement generally is ahead of previous years. The building trade continues active, permits for last month in the city being \$335,000 as compared with \$318,330 in the corresponding month of a year ago. Farmers are busy with the root crops and fall ploughing. Money fairly easy.

London.-Fall business is satisfactory. Clothing and garment manufacturers are busy on spring orders, which in most cases are much greater than last year and the outlook in these lines seems extremely good. Money continues in fair demand and payments are being well met. products are moving freely, with little change in prices.

Winnipeg .- Bank clearings for the week were over \$31,000,000, or nearly \$6,000,000 in excess of the same week last year. Building permits show an increase of 25 per cent. for the year to date. Inquiry in most lines is proportionately greater. Retail trade is further improved, and collections in Winnipeg are better, though country merchants complain of the lateness of the harvest, and outside collections are slow. The chief factors in the grain market have been the heavy increase in wheat receipts, heavy increase in proportion of low-grade stuff, and the easing off of the cash market, which is now in a nervous condition because of the lowering of the grade of No. 4 wheat. At prevailing prices farmers are, however, getting good returns for their crops. At Regina the weather has much improved, and threshing operations are in full swing, with better results than was expected. Saskatoon reports that threshing operations are well under way. At Edmonton the autumn business is showing up well and the movement of wholesale merchandise is large.

### BANK EXCHANGES.

Bank clearings this week at all leading cities in the United States aggregate \$2,940,385,384, a decrease of 1.5 per cent. as compared with the same week last year and 8.1 per cent. as compared with the corresponding week two years ago. This is a somewhat closer comparison than has recently been shown, and is due mainly to the larger exchanges at New York, where the total is only 2.8 per cent. smaller than last year and 13.5 per cent. smaller than in 1909. Outside cities report a gain over a year ago of 1.3 per cent. and over 1909 of 3.4 per cent. Boston over a year ago of 1.3 per cent. and over 1999 of 3.4 per cent. Doston makes a very good increase over both years, as does Chicago, St. Louis and San Francisco, while some improvement appears at Minneapolis compared with last year. As a rule where losses are reported they are not very large, the most pronounced being at Cincinnati and New Orleans, that at the latter city probably reflecting conditions a year ago in the cotton market. Compared with 1998 gains are more general, especially at divies in the East. Figures for the week and average daily bank exchanges for the year to date are compared below for three years:

Boston	Week Nov. 2, 1911, 203,542,600	Wrek Nov. 3, 1910. \$189,123,648	+ 7.6	\$196,815,290	Per Cent- + 3.4
Philadelphia		155,584,683	- 1.1	134,549,088 32.0 8,695	+14.4
Baitimore	35,201,517 48,483,856	35,254,602	- 0.2 - 7.5	48,132,257	+ 7.3
Cincinnati	25 233,650	52,399,152 25,717,900	- 1.9	23,320,300	+ 8.2
Cieveland		19,958,056	-18.2	19.739.845	- 0.7
Chicago		281,666,156	+ 1.0	274,018,075	+ 3.8
Minneapolis		26,485,667	+ 86	33,124,915	-13.2
St. Louis		74,021,072	+ 3.5	75,075,440	+ 2.0
Kansas City	56,117,830	56,405,840	- 0.5	56,930,246	- 1.4
Louisville	11,838,272	12,448,379	- 4.9	12,152,303	- 2.6
New Orleans.	15,884,495	19,788,590	-19.7	23,558.376	-32.1
San Francisco.	53.863,666	51,478,455	+ 4.6	46,466,795	+15.9
Total New York	\$1,013,464,668 1,926,920,716	\$1,000,232,200 1,983,734,820	$\frac{+13}{-2.8}$	\$979,981,625 2,228,144,264	$^{+3.4}_{-13.5}$
Total all	\$2,940,385,384	\$2,983,967,020	- 1.5	<b>\$3,201,125,889</b>	- 8.1
Average daily	1:				
October	\$459,211,000	\$474,380,000	-3.2	\$549124000	-16.4
Third quarter			+ 5.6	475.647,000	- 7.8
Second quarter			- 3.6	482,465,000	- 6.7
First quarter		553.799.000	-13.3	461,764,000	→ 3.9
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### THE MONEY MARKET.

Reflecting the month-end requirements, call money advanced to 3 per cent. this week, a figure not attained since last January. certainly a modest enough charge when it is considered that the November disbursements involved nearly \$120,000,000; at the same time last year the rate went up to  $4\frac{3}{4}$  per cent. The firmness shown in the present case was only temporary, while time accommodation was not affected in the slightest degree by the sharp recovery in stocks. Rarely does such a state of ease prevail at this season. Instead of currency leaving New York in volume for interior points, as is usual under ordinary circumstances, funds are actually coming this way more freely than they are going out, thus adding to the congestion here. Wereit not for the foreign exchange market domestic monetary conditions would be monotonous to discuss, but in this department of finance there has been much to arouse interest of late. Thus, whereas last week it seemed reasonable to suppose that another gold outflow across the Atlantic might set in at any moment such a development now appears unlikely, since rates for sterling have fallen well below the point at which a movement could be undertaken with profit. The decline could not be foreseen, even though the tendency should normally be downward at this time, and the break was attributed to speculative activity. Both Paris and London have already signified their unwillingness to make special concessions to secure the metal and, as the tension abroad is relaxing, there is naturally no incentive now to stimulate shipments by artificial means. The Bank of France was again able to obtain, at the minimun mint price, most of the \$5,000,000 available at the British capital on Monday, and in its usual Thursday statement showed a further moderate enhancement of the gold supply, whereas bullion holdings in the Bank of England were reduced fully \$5,000,000 and the ratio of reserve to liabilities consequently declined over 1 per cent.

Call money rose to 3 per cent., and some renewals were made as high as 2½ per cent. The minimum was 2 per cent. The tendency in time funds was a shade easier for the shortest maturities, but slightly firmer for the distant dates. The detailed range is now 3½ to 3½ per cent. for sixty days; 3½ to 3½ per cent. for ninety days and four months, and 3½ to 4 per cent. for accommodation running for five and six months. There is still a searcity of the choicest grades of commercial paper, on which the drawers refuse to pay more than 4 per cent; in some instances 3½ per cent. is heard of for endorsed bills receivable. Four to six months' single names are nominally quoted at from 4 to 4½ per cent. should normally be downward at this time, and the break was attri-

#### FOREIGN EXCHANGE.

Considerable unsettlement was produced in the foreign exchange market this week by the activity of the speculative element and rates were depressed to a point that removed the possibility of gold exports. Thus, at the outset demand sterling fell from above 4.86% to ic. below that level, and thereafter the movement was decidedly irregular, quotations ending at above the opening figures. Divergent views are held regarding the future, and manipulative tactics tend to accentuate the regarding the little, and mainly instance states that to accent use existing uncertainty. However, it now seems highly improbable that gold will be sent to Europe as affairs abroad are in much better shape and Paris is successfully bidding for the bulk of the South African arrivals at London each Monday. Then, too, offerings of commercial bills are expanding, although still below expectations, and this may tend to hold exchange in check. Canada again resumed its withdrawals of the precious metal from here, taking \$1,000,000 at the start of the week, 4, 1911

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Sterling, 60 days Sterling, sight Sterling, cable Berlin, sight Paris, sight * Less 1.32 + Pin	Sat. 4,8360 4 8685 4.8730 95.06 5.167 <sub>8</sub>	Mon. 4.8850 4.8670 4.8710 95 *5.1678	Tues. 4.8350 4.8685 4.8715 95 *5.1678	Wed. 4.8360 4.8680 4.8720 †95 5.16%	Thurs 4 8360 4.8685 4.8720 95.06 5.16%	4.8695
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#### DOMESTIC EXCHANGE.

Rates on New York: Chicago, 15c. premium; Boston, par; New Orleans commercial 25c. discount, bank \$1 premium; Savannah, buying 3-16c. discount, selling par; Cincinnati par; San Francisco, 35c. premium; Charleston, buying par, selling 1-10c. premium; St. Louis, par bid, 5c. premium asked.

#### SILVER BULLION.

British exports of silver bullion up to October 26, according to Pixley & Abell, were £8,265,300 against £6,739,000 in 1910. India received £7, 275,600 and China £989,700, while last year £3,593,500 went to India and £1,143,500 to China. Daily closing quotations follow:

London prices			Tues. 25.064.	Wed. 25.06d.	Thurs. 25.06d.	Fri. 25.02d
New York prices	64.37e	54.37c.	54.37c.	54.370.	54.37c.	54.370

### FOREIGN FINANCES.

Notwithstanding a falling off of £1,012,129 in holdings of gold, the Bank of England now has more bullion on hand than in any previous November, except in 1905, the present total being in excess of £36,400,000. Similarly, in spite of a decline of a full 1 per cent. in the ratio of reserve to liabilities, the current figure of 51.68 per cent. is the strongest, aside from the idle money years, 1908 and 1904, reported at this date in the past fifteen years. The latest statement showed a contraction of £257,000 in loans, yet this item is nearly £5,400,000 larger than at the same time in 1910. The Bank of France was enabled to add 3,950,000 more francs to its gold supply, but, as an offset, there appeared a very heavy expansion in both loans and circulation. At London call money ranged from 1½ to 1½ per cent, while open market discounts were quoted at from 3½ to 3½ per cent. At Paris the private charge remains at 3½ per cent, whereas the prevailing figure at Berlin has been lowered to 4½ per cent.

### NEW YORK BANK STATEMENT.

Because of a large growth in deposits toward the close of the week the members of the local Clearing House Association were able to report only a further nominal addition to the actual surplus last Saturday, although the total was raised above \$19,600,000. The expansion in deposits reached nearly \$16,600,000 and loans rose about \$7,000,000, these changes being offset by a gain of some \$4,350,000 in cash holdings. Taking the banks alone, the improvement in reserve was in excess of \$2,100,000, this better showing being due to a larger improvement in cash, combined with a smaller increase in loans. In the average statement there were reductions in both deposits and loans and as the cash item was enhanced \$2,05,000, the surplus was raised almost exactly the same amount; the aggregate now being above \$17,200,000. The average statement compares with the previous weeks as follows:

Week's stanges.

Loans	Wee Dec.	k's changes. \$3.420.000		Oct. 28, 1911. \$1.912.654.000	Oct. 21, 1911 \$1,916.074.000
Deposits	Dec. Inc.	200,000 347,000	*	1,780,575,000 50,376,000	1,780,775,000
Specie Legal tenders	Inc. Dec.	2,683,000 645,000		339,764,000 81,788,000	337,081,000 \$2,486,000
Total eash	Ine.	\$2,035,000		\$421,552,000	\$419,517,000

Actual figures of Clearing House members at the close of the week were as follows: Loans \$1,912,427.000, an increase of \$6,962,000; deposits, \$1,784,194,000, an increase of \$16,587,000; specie, \$341,474,000, an increase of \$3,492,000; legal tenders, \$83,355,000, an increase of \$855,000; circulation. \$50,348,000, an increase of \$29,000. Outside banks and trust companies report loans of \$65,325,400, a gain of \$2,210,700; deposits, \$656,510,500, a decrase of \$3,180,300; specie, \$64,041,500, an increase of \$1,800,500; legal tenders, \$11,208,100, a decrease of \$2,600,500.

### SPECIE MOVEMENT.

At this port last week: Silver imports \$76,641, exports \$925.880; gold imports \$477,289, exports \$75,100. From January 1: Silver imports \$5,897,646, exports \$40,033,144; gold imports \$477,289, exports \$7,269,431.

#### FAILURES THIS WEEK.

Commercial failures this week in the United States number 245 against 268 last week, 256 the preceding week and 258 the corresponding week last year. Failures in Canada this week are 27 against '44 the preceding week and 16 the corresponding week last year. Below are given failures reported this week, the two preceding weeks and for the corresponding week last year, with the total for each section and the number where the liabilities are \$5,000 or more:

	Nov. 2,	1911.	Oct. 26, 1911.		Oct. 19	, 1911	Nov. 3, 1910.		
Section.	Over \$5,000	Total	Over \$5,000	Total	Over \$5,000	Total	Over \$5,000	Total	
Rast South West Pacific	43 24 26 6	96 64 70 15	43 22 22 22 12	102 71 62 83	47 18 29 11	99 48 73 37	41 15 22 13	97 68 65 28	
United States	99	245	99	268 24	108	258 24	91	258	

### DRY GOODS AND WOOLENS.

Mail and road orders for cotton goods continue to come forward steadily in conservative quantities and prices are still undergoing readjustment to lower levels of value. Pepperell wide sheetings have been marked down to 22c. for 10-4 goods from 24c.; wide print cloths have declined jc. to 4jc., some lines of sheetings have declined 1c. per pound, while other revisions have been made in a quiet way. The volume of merchandise in transit is relatively large and the demand continues to reflect very closely the consumptive needs of the country as evidenced at the retail counters. The export trade to Far Eastern points is at a standstill owing to the Chinese complications, and while reports of cancellations of orders have been circulated, they are not credited by the leading houses here. Miscellaneous export trade is steady, and the week's figures of shipments still show a substantial increase in totals over a year ago to the same period. Fall River sold 180,000 pieces of print cloths last week, half of which were for future delivery, and trading at this center during the current week has been steady in small lots for spot and contract delivery. Objections are being made to the extension of the policy of placing goods on m-morandum, and it was announced that there is no present intention of revising prices on standard branded bleached cottons. The retail trade is operating steadily but carefully, and jobbers are only disposed to place orders ahead on goods that are slow in coming from the loosus. While the general position of the market in primary channels is seasonably quiet, the presumption of most merchants is that the movement of merchandise will broaden as prices go lower.

Woolens and Worsteds.—The large staple dress goods agencies report trade as steadily expanding, but with the margin of profit still close. Some advances have been named and some agencies.

Woolens and Worsteds.—The large staple dress goods agencies report trade as steadily expanding, but with the margin of profit still close. Some advances have been named and some agencies have concluded to stop further selling at present costs as they find the week-to-week demand gaining. While there is an active business on several lines of fancies, it is noted that trade is improving on such staples as serges, broadcloths, lustre goods, and suitings. The cuttingup trade finds business so steady that some of the leading factors have placed orders for delivery of staples in quantities much above the average and jobbers are demanding frequent express shipments to meet mmediate requirements. Some of the large mills are now booked up close to the end of the year and have reduced their warehouse stocks to the lowest limits known in many years. It is noted that the loomage in operation is increasing and some large plants are better provided with work than they have been at any time this year. The increasing activity is being reflected in the raw wool markets where purchases are being made for early deliveries. In the men's wear agencies reports state that the demand for stock goods has clean-d up everything available in the novelty lines and there is a steadier application on the limited stocks of staples. The users of goods are placing orders a little farther ahead and there is an increase in the duplicating for spring. The clothiers are not placing new business with the mills until they have actually sold out their stock goods or covered with orders the goods that are nearly due. This sort of selling is accepted as healthy and advisable, but it makes difficult work for manufacturers who must look beyond present demands in their calculations. The obaracter of the current demand is believed by sellers to be working toward a much better prospect for the new fall season, toward which agents are

Yarns.—Cotton yarns are working to a lower basis and business is expanding. Worsted yarns are in good demand for quick use and there is a better grade of inquiry for forward needs.

Silks.—Prevailing prices for spring silks are lower than a year ago and the demand is fair, but not active. Crepe meteor is a leading fabric for the time being.

Auction Sale of Carpets.—Buyers from all over the country were present during the week at an auction sale of carpets and rugs aggregating 100,000 bales and rolls. The buying was very active and prices were from 10 to 124 per cent. below the opening spring prices named for the season of 1912.

The Rubber Market.—Crude rubber prices again fell off and up-river Para at last reached the dollar mark. It was thought that when quotations reached this point there would be some revival in activity, but the event passed apparently almost unnoticed. Trading continued quiet, consumers operating close to actual requirements and displaying no more disposition to anticipate than formerly. Offerings at the auction sales at London were fairly well taken and as the sale progressed prices became slightly firmer. The trade is now interested in what price will be necessary to bring about a busing movement. It is said that many of the leading factories, both in this country and abroad, are short of supplies, and it is thought that buying for replenishment will be on a broad scale in the near tuture.

The Egg Market.—There has been a very brisk demand for all good quality eggs, and, as supplies of these are short, prices have advanced appreciably: Receipts show considerable contraction and not a very large proportion of those coming in are of acceptable quality. This has caused many buyers to turn to refrigerator eggs for their requirements and large quantities of these have been moved during the week. Dealers having stocks of desirable eggs find no difficulty in disposing of their holdings, but there is still considerable accumulation of inferior eggs pressing for sale that are very hard to move. Receipts for the week were 37,269 cases, against 51,397 last week, 43,868 the same week last year and 44,438 the corresponding week in 1909.

### THE GRAIN MARKETS.

Another outburst of activity in wheat has occurred at the expense of prices, and domestic markets have been very much unsettled. tuations were most erratic and covered a wider range than for some time past, with daily losses in some instances exceeding 2c. per bushel. Manipulative tactics came into prominence. Aside from a brisk milling demand the budget of news was depressing, embracing, among other things, continued heavy receipts at the Northwest, a further ac lation in visible supplies, prospects of a big crop in Argentina and favorable advices concerning the new winter wheat outlook. From the Oklahoma State report no little encouragement was derived, planting in that section being well advanced with fine growing conditions, while in Kentucky an increased acreage is promised and some 70 per cent. of the crop has already been sown. The addition to available stocks in this country was not as large as expected, amounting to little more than 800,000 bushels, yet this served to raise the total above 62,600,000 bushels, or practically 22,500.000 bushels above the quantity in sight on the same date last year. In Europe there was another gain of about 1,700,000 bushels, although in the corresponding period of 1910 the was considerably heavier and the supply then was some 33,700,000 bushels larger than at the present time. On each succeding break shorts took profits freely, and the movement of prices reflecting the quick changes from the selling to the buying side, was consequently irregular. The tendency, however, was mainly downward and at the low point the December option in the local market was nearly a full cent below a dollar a bushel, while at Chicago it fell under 95 cents. The milling demand early in the week was quickly satisfied, and thereafter trade was slack as it became difficult to fix values because of the sharp gyrations in wheat. A considerable falling off occurred in flour production at the Northwest, combined output at Minneapolis, Milwaukee and Duluth declining to 375.870 barrels, against 407,510 in the preceding week and 370,490 barrels a year ago, according to the Northwestern Miller. Unsettled weather and a shrinkage of 610,000 bushels in visible supplies strengthened corn at the start, but subsequently this cereal was influenced by the weakness in wheat, as well as by lower temperatures helping the marketing of the crop. On the whole, fluctuations were erratic and the trend uncertain. 33,700,000 bushels larger than at the present time. On each suc

The grain movement each day is given in the following table, with the week's total and similar figures for 1910. The total for the previous four weeks is also given, with comparative figures for a year ago. Receipts of grain at western cities since July 1 for the last six years are appended, with similar figures of export:

	Wb	189	Flour.	Co	m
Friday Saturday Monday Tuesday Wednesday Thursday	Western Receipts. 1,017.607 894,802 1,526,274 1,048,094 1,035,756 1,067,738	Atlantic Exports. 417,389 103,686 697,764 180,723 360,415 168,134	Atlantic Exports. 28,907 32,046 23,040 d,554 11,293 35,827	Western Receipts. 421.788 398,880 518,485 497,920 462,593 332,720	Atlantic Exports 270,882 13,893 85,668 1,740 17,955 26,694
Total.  " last year " Oct. i weeks." " last yr.	6,590,269 5,494,484 13,516,745 27,880,171	1,928,111 1,289,888 3,483,038 2,426,252	187.767 198,155 617,228 668,544	2,632 386 2,749,125 10,904,593 12,819,711	416,732 571,711 2,695,077 1,588,537

The total western receipts of wheat for the crop year to date are 120,170,920 bushels, against 123,243,066 a year ago, 129,652,466 in 1908, 123,326,660 in 1908, 75,813,291 in 1907 and 108,972,488 in 1906. Total exports of wheat, flour included, from all United States ports for the crop year to date, are 35,899,693 bushels, compared with 21,936,092 last year, 39,610,286 in 1909, 56,346,287 in 1908, 52,863,383 in 1907 and 54,171,-548 in 1906. Atlantic exports this week were 2,548.062 bushels, against 1,532,597 last week and 2,161,555 a year ago. Pacific exports were 344,988 bushels, against 686,070 last week and 343,251 last year.

Total western receipts of corn since July 1 are 52,229,186 bushels, against 58,863,263 a year ago, 38,602,336 in 1909, 38,950,355 in 1908, 62,101,161 in 1907 and 60,156,406 in 1906. Total Atlantic coast exports of corn for the crop year to date are 6,145,249 bushels, compared with 4,841,011 last year, 3,514,447 in 1909, 1,271,027 in 1908, 14,468,070 in 1907 and 11,369,901 in 1906.

Wheat Movement and Supply.—A further moderate gain occurred in shipments of wheat from all surplus nations last week, the combined movement rising to 10,704,000 bushels, against 10,160,000 in the preceding week and no less than 15,424,000 bushels during the corresponding 'period a year ago, according to Broomhall. North America was the largest contributor, with a total of 4,440,000 bushels, or fully 1,000,000 more than in the previous week, and clearances from Russia increased some 600,000 bushels, while moderately larger offerings were also reported by India. All other countries, however, sent out less wheat, although only in the case of the Danube, which curtailed its exports slightly over 1,000,000 bushels, were the decreases marked. In comparison with last year the outgo from Russia showed a falling off of nearly 3,800,000 bushels. Another growth of 2,136,000 bushels in the quantity of wheat and flour afloat, due chiefly to the larger amount destined for the United Kingdom, brought the aggregate up to 31,152,000 bushels, yet this is well below the 38,768,000 bushels shown on the same date last year. There has as yet been no check to the steadily rising tendency in visible supplies of wheat at domestic points, a further accumulation of 803,000 bushels bringing the total in sight up to 62,618,000 bushels on October 28, whereas at the same time a year ago the stocks available were little above 40,000,000 bushels. At Chicago alone there is a difference of almost 7,000,000 bushels.

The Corn Trade.—With all countries, except Russia, offering less freely there was a moderate falling off in world's exports of corn last week, the combined movement declining to 1,539,000 bushels, as against 1,639,000 in the week preceding and 5,716,000 bushels during the corresponding period of 1910, according to Broomhall The outgo from Russia increased only 34,000 bushels, whereas shipments from the Danube were reduced a little over 125,000 bushels and North America reported a nominal loss of 16,000 bushels. Notwithstanding a further gain of 536,000 bushels in the quantity of corn afloat for the United

Kingdom and the Continent, there still remains a striking decrease when comparison is made with last year, the total then being in excess of 24,400,000 bushels. whoreas at the present time the aggregate is slightly below 4,550,000 bushels. Visible supplies of this cereal in the United States are some 1,000,000 bushels smaller than at this date in 1910, a further shrinkage of about 600,000 bushels bringing stocks down to 2,500,000 against 3,510,000 bushels in the earlier period.

#### THE CHICAGO MARKETS.

CHICAGO.—Increasing supplies and poorer demands for future deliv eries resulted in large realizing sales and sharp decline in prices of the leading grains. Spot transactions in wheat and corn were disappointingly small, and the market for flour reflects persistent conservatism of dealers, few encouraging transactions appearing for either domestic or foreign account. Agricultural advices indicate that corn is being matured rapidly under effects of the colder weather, and winter wheat over an extended acreage is gratifying. Corn growers are reported to be offering liberally for early shipments, and, despite smaller crops, it is realized that surplus supplies are large in both Illinois and Iowa and that the probability of decreased feeding to stock in the next six months should tend towards lower prices. Millers continue buying wheat only against actual needs. Directions come forward quite slowly and the active capacity is liable to undergo further curtailment. The close of navigation is now at hand and important shipments of flour by were 44,668 barrels less than in the corresponding week last year, while shipments were 26,404 barrels less. Aggregate movements of the five cereals tabulated below, 8,171,300 bushels, compare unfavorably with last week and last year, there being decreases of 1.305,370 and 1,523,600 bushels, respectively. Crop marketings, 4,791,650 bushels, were 378,600 bushels smaller than for last week and 70,250 bushels over those in 1910. The arrivals of wheat were comparatively large, but those of corn and oats were less than expected. Aggregate shipments, 3,379,650 bushels, were 926,770 bushels less than last week's and 1,559,850 bushels under those a year ago. The outgo of wheat was better than at this time last year, while all other cereals exhibit notable declines, except rye, which shows substantial gain. Deducting the shipments from receipts mentioned leaves an apparent accumulation this week of 1,412,000 bushels. Stocks in all positions in store are now reported at 29,059,000 bushels, a decrease of 1,056,000 bushels since last week and a gain of 4,680,000 bushels over last year. Included in these stocks are 521,000 bushels wheat and 4,535,000 bushels oats afloat in the river, a total of 5,056,000 bushels, or 502,000 bushels ess than a week ago and due entirely to wheat outgo for eastern elevators. Total stocks of wheat 17,534,000 bushels, of which 11,340,670 bushels are contract grades, exceed those carried here last year by about 6,590,000 bushels. Stocks of oats are comparatively heavy, while corn and other coarse grains are light. Corn charters to Buffalo continue-quoted at 1½ cents a bushel, but there is little demand for vessels. Contract stocks increased in wheat 54,802 bushels and oats 76,338-bushels, and decreased in corn 215.872 bushels. Detailed stocks this and previous weeks follow: lake are almost over for the season. Receipts at Chicago this week were 44,668 barrels less than in the corresponding week last year, while

Wheat—bushels. No. 1 hard	This week 70,730 1,033,008 23,802 10,262,293 5,639	70,730 1,335,078 23,802 9,906,307 4,753	Year age 103,735 1,632,278 32,737 3,833,956 66,595
Totals	11,895,472	11.340,670	5,669,291
Corn. contract	32,495 1,822,005	248,367 1.745,667	190,946 5,268,739

Stocks in all positions in store decreased in wheat 609,000 bushels, corn 514,000 bushels, rye 2,000 bushels and barley 29,000 bushels. and increased in oats 98,000 bushels. Detailed stocks this and previous weeks follow:

Wheat. Corp. Oats Rye. Burley.	10,990,000 19,000	Previous week. 18,143,000 941,000 10,892,000 21,000 118,000	Year age 11,098,000 1,368,000 11,688,000 74,000 151,000
Totals	29,059,000	30,115,000	24,379,000

Total movement of grain at this port, 8,171,300 bushels, compares with 9,476,670 bushels last week and 9,694,900 bushels a year ago Compared with 1910, receipts increased 1.5 per cent. and shipments decreased 32 per cent. Detailed movements this and previous weeks

Receipts—bushels. Wheat Corn Oats Rye. Barley	1,823,400	Previous week. 491.000 1.798,950 1,934,300 76,500 871,500	Year age 420,000 1.975,000 1,580.400 27,000 719,000
Totals	4,791,650	5,170,250	4,721,400
Shipments—bushels. Wheat. Corn. Oats Rye. Barley.	53,200	Previous week. 858,400 2,080,750 1,248,500 32,900 87,570	Year also 562,460 1,910,800 2,272,800 3,000 225,500
Tatale	3.379.650	4.306,420	4,973,500

Flour receipts were 130,288 barrels, against 129,391 barrels last week and 174,956 barrels a year ago, while shipments were 147,853 barrels, against 151,965 barrels last week and 174,257 barrels in 1910. The visible supply statement of grain in the United States, east of the Rocky Mountains, exhibits increases in wheat, 803,000 bushels, oats 832,000 bushels and rye 55,000 bushels, and decreases in corn 583,000 bushels and barley 53,000 bushels. The principal port increases in wheat were—Minneapolis. 768,000 bushels; Dulurh 290,000 bushels; Philadelphia, 242,000 bushels; New York, 144,000 bushels; and Buffalo, 137,000 bushels. Similar wheat decreases were—Chicago, afloat, 502,000 bushels, and in store, 107,000 bushels. Corn increased 134,000 bushels

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at Buffalo, and decreased 514,000 bushels at Chicago. Detailed stocks this and previous weeks follow:

Stocks—bushels .  Corn. Osts.  Rye Barley	2.527.000 22,600,000 1.017.000	Previous week. 61.815.000 3,110.000 21,768.000 962,000 4,213,000	Year age 40,120,000 3,510,000 17,022,000 433,000 2,958,000
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The Canadian visible supply of grain, reported by the Winnipeg Exchange, exhibits increases in wheat 600,000 bushels and barley 191,000 bushels, and decrease in oats 499,000 bushels. Detailed stocks this and previous weeks follow:

Stocks-bushels.	This week.	Previona week.	Year ago
Wheat	8,030,000	7,480,000	11,031,000
Barley	4,412,000	4,911,000	8,508,000

Provisions exhibit a moderate recession in average values, due mainly to increased offerings by packers, and the market reflects well-sustained absorption for both domestic and foreign consumption. Aggregate receipts of cattle, hogs and sheep were 403,985 head, comparing with 453,829 head last week and 362,066 head a year ago. Beef steers rose to \$9 a hundredweight for the first time since December, 1909. All kinds of live mests are seen to be in better supply than at this time last year, especially hogs and sheep, although the former is deficient in weight. Cash pork closed at \$15.50 a barrel, against \$15.50 a week ago; lard at \$8.80 a tierce, against \$8.87\frac{1}{4}}, and ribs at \$8.25 a hundredweight, against \$8.90 a week ago; hogs at \$6.50, against \$6.60 and sheep at \$3.80, against \$3.55. Compared with the closings a week ago, cash prices are unchanged in flour and pork, but higher in choice cattle 10 cents a hundredweight; and lower in corn, \(\frac{1}{4}\) cent a busnel; oats, 1 cent; wheat, \(\frac{2}{4}\) cents; sheep, 5 cents a hundredweight; lard, \(\frac{7}{1}\) cents a tierce; hogs, 10 cents a hundredweight; and ribs, 25 cents. World stocks of lard, as compiled by Fairbank, aggregated 207,573 tierces on November 1, and compare with 282,441 tierces on October 1, a decrease of 74,868 tierces in October. Compared with 124,778 tierces on November 1, 1910, there is increase of 82,795 tierces. There are now 48,325 tierces of regular and 17,252 tierces of other lard in store at Chicago, a decrease during October of 21,405 tierces regular and 4,142 tierces exhibits a total of 67,446,670 pounds, a decrease eduring October of 11,221,989 pounds, and an increase over a year ago of 21,479,648 pounds. Detailed stocks at the dates named follow:

		Nov. 1, 1911.	Oct. 1, 1911.	Nov. 1, 1910.
	M. pork, new, barrels	520	*********	*******
	M. pork, old, barrels.	7,352	9,093	8,768
	Other pork, barrels	22,031	25,161	29,026
	Lard, new, tierces	4.545	**********	23,458
	Lard, old, tierces	43.780	70,730	6,646
	Other hard, Herces	17.202	21.394	6,605
9	S. r. mids., new.lbs.	55.381		14,283
	S. r. mids., old. lbs	6.630.646	10.147.489	1,939,651
	S. c. sides, lbs	159,179	97.814	420,007
	S. c. sides, lbs Ev. s. c. sides, new, lbs	1.035.648		1,589,239
	Ex. s. c. sides, lbs	3,659,049	4.279,905	1,766,478
	Ex. s. r. sides, lbs	2,422,339	3,542,197	575,768
	L c sides, lbs	156,076	100.800	,
	D. s. shoulders, lbs	64.097	46.598	63,680
	8. p. shoulders, lbs	236.952	456.653	186,983
	8. p. hams. ibs	14,334,716	15.471 967	12,446,307
	D. s. bellies, lbs	16,130,068	19,213,452	8,293,234
	S. p. bellies, ibs	5,526,529	6,502,662	1.754.289
	S. p. picnics, lbs	3,549,019	5.866.892	2,601,720
	8. p. s. hams, lbs	7,656,249	6 607,501	10,489,580
	Other Meats lbs	5,830,072	6.334.479	3,825.858
	Conter arease ing	0,000,072	0,004,479	0,020.008
	Totals, lbs	67,446,670	78,668,659	45,967,022

#### MINNEAPOLIS FLOUR OUTPUT.

MINNEAPOLIS.—The mills are running on about three-quarters capacity and sales falling much below the output. A heavy reserve stock of flour is being sent forward to eastern points before the closing of navigation. Cereals and feed are firm and higher.

### THE PITTSBURGH IRON MARKET.

PITTSBURGH —Conditions in the iron and steel market are barely steady and prices are weak. Reports indicate a slackening of operations, and the current rate of new business hardly provides for more than 60 per cent. of capacity. In finished lines, such as wire products and tin plate, the lower quotations have stimulated some business, but the absence of large purchases is an obstacle which prevents norms, activity. There is some little interest shown in contracting for 1912, but consumers evidently are inclined to conservative purchasing even with lower values. Pig iron has weakened slightly, and several small sales are reported of Bessemer iron at \$14.25, Valley. Malleable Bessemer and basic grades are quoted at \$12.50, Valley. Malleable Bessemer and basic grades are quoted at \$12.50, Valley and No. 2 foundry at \$13.25, Valley. For steel material the demand is lessened, but there is a fair output against specifications. Billets remain on the basis of \$19 for open hearth and \$20, Pittsburgh, for Bessemer. Heavy steel melting scrap is quoted at \$12, Pittsburgh, Several good jobs are reported requiring a fair tonnage of structural material, but the plate market is mactive. For desirable business, p ares and shapes are quoted \$1.15, Pittsburgh, and not more than \$1.20, Pittsburgh, for small lots. Steel bars are quiet and quotations are weak, as low as \$1.10 being quoted in some instances. The reduction of wire prices has alightly improved the demand, and the sheet mills are operating not more than 50 per cent. of capacity. Production of coke, according to the Connellsville Courier, remains practically stationary, and the slight increas. For the week of 10,000 tons was confined to the fur ace interests. Merchant ovens are in blast about 68 per cent of capacity. Quotations are unchanged, and while there have been a few inquiries, no contracting has been done as yet for the first half. Spot furnace coke remains at \$1.50 and \$1.55 at oven.

### HIDES AND LEATHER.

Continued strength characterizes the hide markets, both domestic and foreign, and trading this week again shows more activity in certain varieties of packer hides, although other descriptions are not being moved in large quantities. The principal feature of the western packer hide market is that large tanners are again operating, although their purchases so far have been largely confined to branded cow hides. Sales of the latter, however, have aggregated about 55,000 hides, and the full price of 13½c, was secured on this variety, with October and November salting ahead being taken. A slightly easier feeling developed in heavy Texas steers, and these in one instance sold down to 15c, for late October salting, but November heavy Texas, on which a selection for grubs is allowed, brought the former price of 15½c. All other varieties of packer hides are firmly maintained. Country hides are even stronger than formerly and sales of Chicago buffs and heavy cow have been made at the advanced price of 13½c. Latin-American dry hides continue very strong, with further advances secured, and Bogotas have been taken freely up to 23½c, for mountain varieties. Pronounced strength continues to prevail in all the European markets, especially in calfskins. At the monthly Paris auction sale, held early this week-cables report that calfskins advanced from 6 to 8 per cent. and different varieties of hides from 2 to 5 per cent. over the previous month.

Trade generally in leather continues to show an improvement over a month ago, but business this week has fallen off and few transactions of any size have been reported. Prices are generally very strong and in fact the advanced rates that are now being demanded for all varieties of leather is the chief factor in retarding business. A good many leather buyers have of late supplied their wants during the recent period of activity and are consequently not in the market now. Other buyers who are not well supplied continue to hold off from making any purchases other than those sufficient to supply their immediate requirements, hoping that the market may later develop an easier tone. The entire situation, however, shows little prospect of any lower quotations owing to the fact that the material curtailment of production early in the year has created generally light supplies of leather, and the market for raw material has been very strong and advancing of late. Export trade continues fairly good, with hemlock sole and different varieties of upper leather still being taken freely by British and other European operators. Large tanners of calfakins and side upper are very strong in their views and have recently again advanced prices on all varieties of side upper from je, to ic, per foot. Calfakins no colors are moving freely and more export trade has developed in glazed kid.

Boots and Shoes.—New England and nearby manufacturers

Boots and Shoes.—New England and nearby manufacturers are quite busy on supplementary winter contracts for shipment within a month or so, but the volume of orders received for spring delivery has not been very large as yet, as many jobbers are holding off from placing contracts until they feel more certain that late advances asked by manufacturers are to be maintained. Jobbers as a rule are in need of supplies and a substantial increase in the volume of orders for spring goods is confidently expected at any time. Local jobbers report a fair demand from retailers for regular staples, and specialities, such as Russia calf, velvets and white buck selling quite freely.

The Lumber Market.—While October business was in no way marked by any special activity, taken as a whole, the results for the month were fairly satisfactory. In fact the situation now seems to possess more elements tending to improved conditions than for some time past, and while no particular expansion in the movement of the various kinds of lumber is looked for until the opening of the new season, the fact that the general position of the market has improved is encouraging. Current demand is confined closely to requirements, which results in numerous small orders, but these are more frequent than expected and the total makes up a good aggregate. It is known that stocks in many yards have been allowed to run down to very moderate proportions, and it is believed in some quarters of the trade that dealers will soon see the wisdom of placing their supplies in condition to meet such calls as may be made upon them. In the outlying districts building operations are about closed up for the season and this results in a quiet demand for lumber, but prospects for next season are considered good and it is expected that requirements will be large. Spruce has been moving slowly and prices show a lower tendency, but hemlock is stronger, more because of low stocks than of active demand. The different pines are duil, but prices are firm. Hardwoods are in quite a satisfactory position; values are firm, and for some kinds there is a steady inquiry. Manufacturers are fairly well employed, the sash, door and trim factories being quite busy.

Market For Rice.—A continued good demand is reported in the local rice market and on certain specialties business has been active Fairly liberal receipts are coming forward, but additions to spot stock are small and prices are well sustained on lower mediums and fancy Honduras grades. There is a better supply of prime to choice rice, but Japan sorts are scarce and sell quickly on arrival. Generally quiet conditions prevail on the Atlantic Coast, with a moderate distribution noted at New Orleans. The Porto Rican demand has broadened and large sales have been made for export to that country. Advices from abroad indicate that recent advances are being firmly held on all deliveries. Dan Talmage's Sons Co. report the Louisiana crop movement to date as follows: Receipts, 555,600 sacks of rough rice against 642,000 last year, while sales of 469,042 pockets, cleaned, compare with 480,000 in 1910.

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# WHOLESALE QUOTATIONS OF COMMODITIES.

Minimum Prices at New York, unless otherwise specified—Corrected each week to Friday.

ARTICLE.	This Week	Last Year	ARTICLE.	This Week	Last Year	ARTICLE.	This Week	Last Y
PPLES: Common bbl	1.00	1.50 3 50	DRUGS—Continued. Glycerine, C. P., in bulk lb. Gum Arabic, firsts	20 42	24 42	METALS Continued. Spelter, N. Y.	9.35 4.25	8.
PANG.	A 100 A	*2 75	Chicle, jobbing lots	- 4712	31 45 68	Spelter, N. Y	- 41 62 <sup>1</sup> 9 3.64	36. 384
Marrow, choice 100 lb Medium		*2.35	Guaiac	- 52	26 48	MOLASSES AND SYRUPS: New Orleans, cent. commongai	14	16
OOTS AND SHOES: Men's grain shoespair Creedmore split	1.65	1.65	Gamboge, pipe Gamboge, pipe Gamboge, pipe Mastic. Sheliac. Borts. Sheliac. D. C. Kuari, No. 1 Traga, annth. Aleppo lats. Indigo, Bengal, low grade. Iodine, resublimed. Iodoform Morphine oulk. Morphine oulk. Siverate Silver, crystals. Sirate Silver, crystals. Sirate Silver, crystals. Oil. Abmica. D. Chambog. Bergamot. Cassia, 75-80%, tech. Citronel.a. Lemon. Wintergreen, nat., sweet	11 <sup>1</sup> 9 22 30	27 40	Syrup, common	35	32 13
Men's satin shoes	1.45 1.25 1.35	1.45	Indigo, Bengal, low grade. " Indigo, Bengal, low grade. "	80 674 2.60	78 67 2.50	OILS: Cocoanut, Cochin	+ 12 52	1111
Men's kip shoes	2 35	1.40 2.30 2.00	Iodoform Morphine oulkog	2.95 4.20	3.10	Cod, domesticgal Newfoundland	+ 56 6.30 - 6	45 6. 7.
Men's scali shoes. Men's klp boots. Men's calf boots. Women's grain. Women's sprain.	1.70 3.20 1.521 <sub>2</sub>	1.70 3 20 1.52 4 1.20	Nux Vomica lb	35 2 + 140	3614 254 1.20	Lard, prime, citygai	- 80 - 88	1.00
Women's split	1.10	1.20	Bergamot	3.00 + 5.25 + 95	1.85 3.75 80	Neatsfoot, prime	- 88 75 74	65 97 69 8
UILDING MATERIAL: Brick, Hud. R., Com1000 Dement, Portland, Com	5.50	5.50 1.43	Citronel a	- 24 - 1.55	25 80	Newfoundland Corn Corn Cottonseed, snm'r, white Lard, prime citv extra No. 1 Linseed, city, raw No. 1 Palm, red Palm, red Refined, cargo lots, in barrels Bulk Bulk	7.35	7.40
	3.25 1.10	1.02	Wintergreen, nat., sweet birch	- 7.80	1.45 4.85	Rosin, first rungal	+ 00	3 90 35 8
Aime, Rockport, combbl Shingles, Cypr's No. 1. 1000 URLAP, 10 2 oz. 40 inyd 3 oz. 40 in	+ 5.40 + 4.15	6.50 4.70	Prussiate potash, yellow "Quicksilver"	18 % 63 14	13% 62%	PAPER: News sheet100 lb	2.15	2.25
OFFEE, No. 7 Riolb	- 1558	- 11	Quicksliver Quinine, 100-oz, tins. oz Rochelle salts lb Sal ammoniac, lamp " Sal soda, American 100 lb	19 934	17 94	Book ton Strawboard ton Wrapping, No. 2 Jute 100 lb Writing, ledger lb	28.00 4.50	28.00 4.37
Brown sheet'gs, standard.yd Wide sheetings, 10-4" Bleached sheetings, st"	26	814	Sal soda, American 100 lb Saltpetre, crude " " Sarsaparilla, Honduras lb	29	4.00 35	Writing, ledger	+ 6.90	2.45
HOUATH	54 54 51 <sub>2</sub>	9 63 64	Soda benzoate" Vitriol blue"		27'9	PEAS: Scotch, choice100 lb PLATINUM	46.00	4 50
Strown sheetings, 4-yd	434	519 814 7	Soda bensoate. "Vitrio blue FERTILIZERS: Bones, ground. steamed 14% am., 60% bone phosphate			Hogs, live	- 5.60 + 9.00	8 25 11 87 17 25
Staple gingnams  Blue denims, 9 oz	13 4	141 <sub>9</sub> 37 <sub>8</sub>	Muriate potash, basis	1.904	20.00	Hogs, live	+ 250 + 8.05	2.50 9.50
AIRY: Butter, creamery speciallb	33	33	80%	2.221 <sub>2</sub> 3.15	1.75 2.121 <sub>2</sub>	Tailow, N. Y	+ 678	4
State dairy common to	22	23	Sul potash, basis 90 5 " "	2 32	2.184	RUBBER: Upriver, finelb	- 1	1.5
state dairy common to fair	211 <sub>9</sub> + !5 + 13	231 <sub>2</sub> 151 <sub>4</sub> 12	Spring patent, new crop. bbl Winter " " " " " " " " " " " " " " " " " " "	- 5.35 - 4.80 4.10	5.25 4.75 4.25	BALT: Domestic, No. 1 300-lb. bbi Turk's Island 200-lb bag	N. A. S. LEWIS	3.50
Western, firstsdos	+ 28	40 27	Spring, clear " " " Winter, " " " " " " " " " " " " " " " " " " "	4.00	4 25 3.75	GATM WIGHT.	100000	1.00
OTEN PRITTE.	+ 1.60	1.60	Wheat, No.2 red, new cr bu Corn, No. 2 mixed	701.	57 92	165-180bbl Norway No. 4, 425-450. "	32.00 +16.00	25.00 11 50
apples, evaporated, choice, in cases, 1911 lb pricote, Cal. st., boxes" Akron, boxes" Currants, cieaned, bbl"	9	9	Mait. " Oats, No 2 white. " Rye, No.2 " Barley, maiting " Hay, prime timothy 100 lb Straw, long rye, No. 2. "	1.01	38 874 76	Mackerel, Norway No. 1, 165-180 bbl Norway No. 4, 425-450. " Herring, round, large" Cod, Georges100 lb boneless, genuinelb	+ 8 00	6.00 6.50
Stron, boxes	1219	111 <sub>2</sub> 121 <sub>3</sub> 8	Hay, prime timothy100 lb Straw, long rye, No. 2. "	+ 1.19 1.80 90	1.12	SILK: Raw (Shanghai) best. lb	- 4.00	4.20
Prange peel	- 9	8 714 914 514	Manila, cur. spot lb	- 54	54	Nutmegs, 105s-110s "Mace.	16 143 <sub>4</sub> 55	16 11 47
Demon poet	2.00	2.00	HIDES, Chicago: Packer, No. 1 native lb	164	15 131 <sub>9</sub>	SPICES: Cloves, Zanzibar. lb Nutmegs, 105s-110s	- 1149 - 1594	11 8 14
	74	6,4	HDES, Chicago: Packer, No. 1 native lb No. 1 Texas Colorado Cows, heavy native Branded owe Country, No. 1 steers No. 1 cows, heavy No. 1 boff hides No. 1 kip No. 1 cafakins HOPS, N. Y. State, prime lb	+ 15% + 15% 13%	12'9	OTTOAD	0.000	3 30
RUGS & CHEMICALS:   noetaie Soda	1114	10 1.90	Country, No. 1 steers "	134 + 1319 + 1319	11134 1134 1034 1034	Raw Muscovado100 lb Refined, crushed " " Standard, granu., net. " "	- 7.20 - 6.55	5.80 4 60
Carbolic, drums " Citric, domestic"	+ 1649	7 71 <sub>9</sub> 381 <sub>9</sub>	No. 1 buff hides	+ 13% + 14% + 16%	1349	TEA: Formosa, fairlb Fine " Japan, low"	17 <sup>1</sup> 2 24 20	18 28 18
Muriatic, 18'100 lbs	+ 1649 3849 1.15 1.45	1.15 1.45 378	HOPS, N. Y. State, prime lb	+ 16%	15 21	Best "Hyaon, low "Firsts "	35 19 35	34 16 27
Oxalic "	378 419 714	719	LEATHER: Hemlock sole, B. A., light, lb	- 4.60 24 - 24 24	4.35 23 22	TOBACCO, L'ville: '10 crop.	aday seu	
Oxalic	90 804 2.64	274	Non acid, common " Union backs, heavy " Glazed Kid "		22 34 14	TOBACCO, L'ville: '10 crop. Burley red—Com., shortli Common	8 9	14
" ref. wood 95%" " denat 188 proof. " Likali, 48%	52 41 80	2.54 52 41	Union backs, heavy Glazed Kid Oil grain, No. 1, 6 to 7 os Glove grain, No. 1, 4 os satin, No. 1, large, 4 os. Split, Crimpers, No. 1, 1s Belting, butts, No. 1, hy.	17 131 <sub>2</sub>	15	Fine	11149	18
lum, lump	1.75	85 1.76 77 <sub>6</sub> 2.22 <sup>1</sup> 2	Split, Crimpers, No. 1, lt " Belting, butts, No. 1, hy "	20 42	1179	Dark, rehandling—Com	71g 81g	7
Balsam, Copaiba, S. A	+ 40	2.22 <sup>1</sup> 2 39 4.40	LUMBER: Hemlock Pa., base pr. 1000 ft	21.00	19.00	Medium "TURPENTINEgal	10 <sup>1</sup> 9	111
Tolu	- 1.50 50	1.65	White pine No.1 barn 1x4 Oak 4x4 No.1 White Ash 4x4 firsts.	-37 50 -58.00	38.00 58.00	VEGETABLES: Cabbage, L. I	1,000,000	55
Seeswax, white, pure " il-Carbonate soda, Am, 100 lb il-Cromate Potash, Am lb	- 1.67½ 40 1.10	1.75 40 1.10	Chestnut 4x4 firsts " "	52.00	20.00			1.50
di Cromaterotaen, Am 10 deaching powder, over 35 %	125	7% 135	Mahor No Leom Lin 100 tt	26.00 10.50 22.00 28.50 94.00	29 00 10.00 21.00	Turnips, rutabagas	1.00	1.50
Borax, crystal, in bbl lb Brimstone, crude domton Calomel. Americanib	22.00	22.00	Spruce, 2x8, 14 ft1000 ft Yellow pineL.L.flat fi. " Cherry 4x4 firsts" Basswood 4x4 firsts"	28.50 94.00 40.00	28.50 94.00 40.00	Average 100 gradeslb Ohio XX	23.47 27 28 29	34 31 34
amphor, foreign, refd, bbl. lote	94	84 43 30	MPTATG.	15.00		Medium N. Y. & Michigan— Three-eighths Quarter blood. Wisconsin & Illinois—	29	
Nalomel. American ib Amphor, foreign, ref'd, bbl. lots	+ 40 5 - 114	30 5 12	Pig iron fdry.No.2.Philaton basic, valley, furnace" Bessemer. Pittsburg"	12.50 -15 15 13.65	15.75 18.00 15.90 14.15 28.50 28.50	Quarter blood	23	26
Castor Oil, No. 1, bbl. lots " Caustic soda, domestic,	1042	1019	gray forge, Pittsburg " Billets, steel, Pittsburg " forging. Pittsburg "		23 50 28.50	Fine. " Medium " Quarter blood " Coarse North & South Dakota—	17 22 22	20 25 25 28
Thiorate potash		1.85 91 <sub>9</sub> 27	forging, Pittsburg " open-hearth, Phila. " wire rods, Pittsburg " Steel rails, heavy, at milllb Iron bara, refin'd, Phil100 lb	21.40 26.00 14	28.50	North & South Dakota—	17	
Codiver Oil Newtoung	- 271g - 371g	271 <sub>2</sub> 29	Iron bars, refin'd, Phil100 lb common, Pittsburg . " "	1.20 1.20 1.10	1.40 1.45 1.40 1.40 1.40	Fine	19	21 22 20
landbbl	32,00 85 284	28.00 75	Tank plates, Pittsb'g " " Beams, Pittsburg " "	1.15 - 1.15	1.40	LIONY J	19	16
Pream tartar, 99%	62	241 <sub>9</sub> 60 61 <sub>9</sub>	Sheets, black, No. 28,	- 1.15 1.85		Stand. Clay worsted, 16 oz yd Stand. Clay mystera 10 oz "	1.55	1.67
Errot, Russian	+ 1.25	72 50	Wire Nails, Pittsb'g " " Cut Nails, Pittsburg " "	1.60	2.20 1.70 1.60	Thibet, all-wool, 16 oz " Fancy Cassimere	1.2219	1.30
reosote, beechwood  Jutch, bale  Bason salts, domestic. 100 lb  Ergot, Russian. lb  Ether, U. S. P., 1900  Zocalyptol.  Tormaldehyde.  Tormaldehyde.  Sambier. cube, No. 1 lb  Pelastine, silver	75	15 75 81 <sub>9</sub>	Iron bars refin d. Phil 100 lb common, Pittsburg " " Steel bars, Pittsburg " " Steel bars, Pittsburg " " Tank plates, Pittsburg " " Beams, Pittsburg " " Beams, Pittsburg " " Sheeta, black, No. 28, Pittsburg " " Wire Nails, Pittsburg " " Barb Wire, galvanized, Pittsburg " " Coke, Conn'ville at oven. ton Furnace, prompt shipt, "	1.90	2.00	WOOLEN GOODS: Stand Clay worsted, 16 os yd Stand Clay worsted, 16 os. Fandel I wool, 16 os. Fancy Cassimere Broadcloths Talbot "T" fiannels Indigo fiannel, 11 os.54 in. Cashmere cotton warp. Plain cheviots, 12 os. Berges. 12 os. low grade.	82 34 1.65	85 35 1 75
Sambier, cube, No. 1lb	+ 3.15	81 <sub>9</sub>	Furnace, prompt ship't. " Foundry, prompt ship't. " Copper lake, N. Ylb	1,50 1,80 - 123	1.70 2 10 12.871 <sub>9</sub>	Plain cheviots, 12 os	95 1.00	1.02
Means advance since la	st week		ectine since last week. * Last			Advances 35, declines 44.		-207

1911

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### THE COTTON MARKET.

Backing and filling in an irregular manner, cotton prices ended at a moderate net advance for the week. It is the weight of the bales that is keeping the market down near the 9c. level, the movement still being heavy in spite of all the agitation to hold back the crop in the South. Receipts at domestic ports in a single day reached the enormous figure of some 131,000 bales and in comparison with last year the in ase for the season thus far has widened to above 550,000 bales. Moreover, the visible supply is, with one exception, the largest since 1905, so that the general statistical position obviously tends to discourage any outburst of enthusiam on the part of the bullish element. In so far as the probable size of the crop is concerned, everyone now seems pretty thoroughly convinced that all previous records will be far sur-passed, and 15,000,000 bales is becoming more and more the popular passed, and 15,000,000 bales is becoming more and more the popular guess. Yet, there is another side to the situation. In view of their experience during the past two years, spinners have been quick to realize that cotton is now relatively cheap and are anticipating tuture needs with greater treedom; mills that had remained idle or running only part time are becoming busy again and reports from leading dry goods centers tell of an expanding business. Thus has the abrupt fall in prices aiready had the desired effect. Also, the speculative short account, while still extended and apparently confident of an even further decline, is proceeding a little more cautiously and talk of a possible squeeze in the December option attracted no little attention this week. Under influence of covering and trade buying that delivery ran up to a premium of 25 points over January and imparted strength to the entire list, while indications of frost in several States operated toward the same end.

#### SPOT COTTON PRICES

Middling uplands.  New York, cents  New Orleans, cents Liverpool, pence	8at.	Mon.	Tues.	Wed.	Thurs.	Fri.
	9.45	9.35	9.40	9.40	9.40	9.45
	9.50	9.87	9.37	9.37	9.37	9.87
	5.25	5.20	5.12	5.08	5.08	5.17

Latest satistics of supply and movement of American cotton compare with earlier dates as follows:

				Abroad and		Two Weeks'
			In U.S.	Afloat.	Total.	Increase.
1911, 0	ot.	27	1,404,858	1,475.758	2,880,616	619,283
1910,	44	28	1,189,192	1.295,405	2.484.597	598,921
1909.		29	1.486.335	1.860.169	3,346,504	591.468
1908,	41	30	1,459,247	1.369.935	2.829.182	651.800
	68	25	1.083,362	1,137,785	2.257.127	281.543
1906.	44	26	1,236,900	1.028.170	2.264.679	379.590
1905.	16	27	1.463 175	1.479.000	2.842.175	151.218
1904.	64	28	1.259.383	1,200,000	2,464 383	228,718
1903.	66	30	9 2.776	896,000	1.888,776	251,970
	44	31	1,188,923	1,090,000	2,278,923	228,728

From the opening of the crop year to October 27, according to statisties compiled by the Financial Chronicle, 3,886,792 bales of cotton came into sight as compared with 3,359,328 bales last year and 3,247,645 bales two years ago. This week port receipts were 489,168 bales, against 394,300 bales a year ago and 402,640 bales in 1909. Takings by northern spinners for the crop year to October 27 were 384,038 bales, compared with 420,864 bales last year and 358,753 bales two years ago. Last week's exports to Great Britain and the Continent were 401,633 bales against 295,236 in the same week of 1910, while for the crop year 2,171,971 bales compared with 1,717,759 bales in the previous season.

#### FOREIGN TRADE REPORTS.

The foreign trade movement at the port of New York for the latest reek was in very satisfactory volume. Exports amounted to \$16,282,-929, a considerable expansion over the \$12,781,866 of the preceding week, but some falling off as compared with the \$18,639,614 of the same week last year. Imports, on the other hand, declined to \$16,570,877 from \$19,008,000 the week preceding, but are well above the \$15,326,687 of the orresponding week last year or the \$15,964,685 of 1909. How great is the change in the movement of merchandise from and to this port, as compared with 1910, is indicated by the fact that for the year to date receipts have exceeded shipments by less than \$61,000,000, while for the receipts have exceeded shipments by less than \$61,000,000, while for the similar period last year the excess was over \$175,000 000. For the latest week the movement of merchandise to the British possessions, the Argentine Republic, England and France showed increase, while that to the other leading countries displayed little change. Imports of a large number of mnor articles this week exhibit more or less expansion, which keeps receipts up to normal, as numerous important commodities display considerable falling off. Among the most notable of these are precious stones, which fell off \$400.000; undressed hides, \$100,000; tin, \$500,000; coffee, \$600,000; india ruober, \$500,000 apaintings, \$400.000, while sugar, imports of which expanded about \$1,200.000, was the only article that made a marked increase. In the following table are given the exports and imports at the port of New York for the latest week for which figures are available; also the total for the year to date and similar figures for last year:

	Exp	orts	Im	porta
Latest week reported Previously reported.	1911. \$16,282,929 623,153,495	1910. \$18,639,614	1911. \$16,570,877 683,478,045	1910. \$15,826,687 727,725,087
Year to date	\$639,436,424	\$567,426,407	\$700,048,922	\$743,051,724

Imports of general merchandise for the week ending October 21, amounting in value to \$100,000, were: Aniline colors, \$157,150; argols \$100,555; furs, \$438,646; sauces and preserves, \$159,662; precious stones \$518,232; undressed hides, \$658,588; copper ore, \$282,765; metal goods, \$135,402; tin, \$212,000; mahogany, \$100,992; antiquities, \$243,714; carriages, \$131.501; coffee, \$498,156; feathers, \$129,852; gunny cloth, \$195,604; hemp. \$213.516; india rubber, \$1,865,685; machinery, \$112,750; paintings, \$289,338; sugar, \$2,144,570; tea, \$108,927; tobacco, \$446,161; toys, \$121,416; woodpulp, \$103,259. Imports of dry goods for the week

ending October 28 were \$3,244,232 against \$2,635,737 the preceding week and \$2,733,044 the corresponding week last year, of which \$2,574,687 were entered for consumption this week, \$1,822,527 last week and \$1,976,934 last year.

### THE STOCK AND BOND MARKETS.

The stock market developed decided strength this week and with the advance in prices the market broadened materially and business was in greater volume than in any period of strength for some time past. Gains were not confined to any particular class of shares, but were general throughout the list. United States Steel, however, was the leader in the upward movement and on very heavy trading more than recovered the loss sustained in the recent decline. American Smelting was under pressure in the early dealings, but later regained more than its early loss and became one of the strongest issues. Amalgamated Copper followed much the same course

American Tobacco preferred improved on the favorable developments connected with the reorganization proceedings. Pacific Telephone & Telegraph and Underwood Typewriter were notable for the extent of Telegraph and Underwood Typewriter were notable for the extent of their gains. Republic Iron & Steel preferred recovered a part of its recent decline, and elsewhere throughout the industrial list good rallies occurred. Reading and Union Pacific were the leaders in activity among the railr-aus, but there was also heavy trading in Lehigh Valley, Atchison, Canadian Pacific, Chicago, Milwaukee & St. Paul, Erie, Norfolk & Western. Northern Pacific, Southern Pacific and Southern Railway, all of which displayed a much improved tone.

Daily transactions in stocks and bonds on the New York Stock Exchange compare with last year as follows:

Week Ending	STOCKS,	Shares	-Bor	TD8
Nov. 3, 1911.	This Week.	Last Year.	This Week.	Last Year.
Saturday	396,404	192,794	\$1,952,000	\$705,000
Monday	621,118	459,737	2,332,000	1,646,000
Tuesday		278,527	3,525,000	1,968,500
Wednesday	926,165	290,550	4,738,500	1,759,500
Thursday		503,544	4,723,500	2,148,500
Friday	589,325	565,188	2,946,000	1,994,000
Total	3,709,088	2,290,340	\$20,217,000	\$10,216,500

The daily average closing prices for sixty railway, ten industrial and

Railroad and Miscellaneous Bonds.-The railroad and miscellaneous bond market was active and strong this week, with a good range of securities dealt in. The American Tobacco issues continued to hold the most conspicuous place in the trading, and after an early slight reaction, rose substantially, with the volume of business in them on a very heavy scale. United States Steel Corporation 5s were in good dema..d and recovered a considerable part of their recent decline Interborough Metropolitan 4†s made a substantial gain and Third Avenue 4s trust receipts continued among the strongest issues. In the convertible class of securities, the Eric 4s were notable for their activity and strength. Other features of the trading were the Atchison issues. Chicago, Rock Island and Pacific Collateral 4s, Distillers Securities 5s and Wabash refunding 4s.

Government and State Bonds .- The sales of Government bonds on the New York Stock Exchange included among foreign issues Argentine 5s at 97; Chinese Railway 5s at 96 to 952; Japanese 4½ at 94½ to 94½, and Republic of Cuba 5s at 102½. Among State securities the Virginia deferred 6s, Brown Bros. & Co. certificates, were notable for a break from 58½ to 46½, with a later partial recovery. Other dealings included New York 4s of 1961 at 103½ and New York Canal 4s of 1961 at 103½.

India's Tea Production and Distribution.-An exhaustive statistical review on the growth and distribution of tea in India has been prepared at the office of the Director-General of Commercial Intelligence of that country, the comparisons as to production being carried back to 1885. With one exception, the area devoted to the cultivation of this plant has shown an absolutely uninterrupted expan sion since that time, and from the 529,032 acres plucked during 1910 there was secured the unprecedented quantity of 264,927,592 pounds, or nearly 7,000,000 pounds more than was obtained in the previous year nearly 7,000,000 pounds more than was obtained in the previous year and a gain of about 266 per cent. from the output twenty-five years ago. Of this wast total there were exported over 256,400,000 pounds, a gain of about 6,000,000 pounds in comparison with 1949, the United Kingdom being the largest customer, with purchases of some 183,120,000 pounds, while the United States imported approximately 2,346,000 pounds. Other features of this interesting report include statistics on the labor question, the number of persons permanently employed in the industry in 1910 being estimated at 513,635, and those working temporarily at 80,745. The following table gives the area under tea in acres and the production in pounds from 1885 to 1910, inclusive:

	Tea Area	Production (pounds).	7	res Area (acres).	Production (pounds).
1885	283.925	71.525.977	1898	501.680	157,475,400
1888	298,219	82,425,812	1899	515.658	181.797.455
1887	312,803	92,452,082	1900	522.487	197,460,634
1888	324,337	99,792,544	1901	524.767	191,302,773
1889	. 333,701	107,042,875	1902	525,257	188,589,261
1890	. 344,827	112 036,406	1903	526,611	209,041,888
1891	. 362,437	128,867.902	1904	524,472	221,565,631
1892	. 374,869	121,994,274	1905	528,004	221,772,467
1893	. 395,837	132,247,900	1908	532,208	241,403 510
1894	400 527	134,718,044	1907	537,849	244,668,973
1895	415.717	143,407,827	1908	648,127	247,384,750
1896	. 433,280	156,426,054	1909	555,805	258,029,132
1897	470,118	153,783,208	1910	563,449	204,927,592

# NEW YORK STOCK EXCHANGE.

Adams Express 200 3. 234 378 383 284 384 May 18 12 285 284 48 60 pref. 1034 11 105 34 Feb 3 94 May 18 12 285 285 36 60 pref. 200 48 48 60 May 18 48 60 pref. 200 48 48 60 May 18 48 60 pref. 200 48 48 60 May 18 48 60 pref. 200 48 48 60 May 18 48 60 pref. 200 48 48 60 May 18 48 60 pref. 200 48 48 60 May 18 48 60 pref. 200 48 48 60 May 18 48 60 pref. 200 48 48 60 May 18 48 60 pref. 200 48 48 60 May 18 48 60 pref. 200 48 48 60 May 18 48 60 pref. 200 48 48 60 May 18 48 60 pref. 200 48 48 60 May 18 48 60 pref. 200 48 40 May 18 48 60 May 18	-
Ann Arbor	080
Ann Artor 60 100   60   60   60   8ep 6   60   60   60   60   60   60   60	Jan 2
Ann Artor. 20  do pref. 100 %	Oct 1
Ann Arior. 90	Jan
Ann Arior. 90	Oct 2
Ann Arlor	Jan
Ann Arlor	Oct 2
Ann Arlor	Jan
Land Arior   20	Sep 2
Land Arior   20	No
Ann Arlor	Oct 2
Land Arior   20	Sep 2
Land Arior   20	Au 2
Ann Arior   20	Au 1
Land Arior   20	Oct 2
Land Arior   20	Sep 2
Ann Arlor	Sep 2
Land Arior   20	Sep 2
Land Arior   20	Sep 1
Ann Arior   20	Sep 2
Ann Arior   20	Jan
Land Arior   20	Au 3
Ann Arlor	Au 2 Sep 1
Land Arior   20	Uct 2
Ann Arbor	Sep 2
Light   Ligh	
Associated Oil   Asso	My 2
108	Sep 2
Saltimore & Ohio   99   99   96   100% Jul 14   93%   93   94   95   95   100% Jul 14   93%   93   93   94   94   94   94   94   94	Jan
1	Sep 2
Sethlehem Steed	An V
Stocking   Indian   100   10	Bep 2
String   Color   String   St	Sep 1
Buffalo, Kochester & Fitts   100   29   29   20   31   Mr   30   28   28   31   Mr   30   32   32   32   32   32   32   32	Au 1
Bulletrick Co	Dob 2
	Mr
Dentral de S Ain 161	Jan
292a   92'a	Sep 2
Decampende & Oliso	Au 2
00   05   3an 19   37   25   25   25   25   25   25   25   2	Au 2
Chicago Great West Hubw. 1944 37 37 5 494 Feb 6 36 Chicago, Atil & St. Paul. 1097 <sub>8</sub> 110 <sup>1</sup> <sub>9</sub> 105 <sup>1</sup> <sub>9</sub> 105 <sup>1</sup> <sub>9</sub> de urel. 145 <sup>1</sup> <sub>9</sub> 145 <sup>1</sup> <sub>9</sub> 145 <sup>1</sup> <sub>9</sub> 145 <sup>1</sup> <sub>9</sub> 145 1 150 <sup>1</sup> <sub>9</sub> 24 1 1 150 <sup>1</sup> <sub>9</sub> 24 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Oct 1
Chicago, Atl & St Paul	Reh T
Chicago & Northwestern *145   145 8   1434   150 2 Jun 12   1381	Sep 1
do wet 180 197	AU S
Chicago & Nortaweslera. 145   145%   143%   150%   111 12   1334   150%   145%	Apr 2
Choose of F. M. & Omana. 132	Bep 4
do pret         12         3°s Feb 4         1°c           Chicago Umon Traction         11         7°s Feb 6         4°s           Go pret         203         207         19°s         25°s My 19         16°s           Cleve and Cun, Chic & St. 61°s         61°s         61         61         61         61         61         80         98         29°s         49°s         18°s         10°s	Sep 4 Oct 1
Cleve and Can, Chic & St L 6112 61 61 66 Jan 18 484	Jul Jul
do pret. 92 Olevenand & Pistsburg*163 Olevenand & Pistsburg*163 Olevenand & Pistsburg*163 Olevenand & Pistsburg*163	
Cleve   Stand & Pisteburg   163   27   25   28   Feb U   25   26   27   25   28   27   25   28   28   27   25   28   28   28   28   28   28   28	Ches a
Colorado Fuel de Iron 26% 108 108 113 My 25 106 do pref. 48½ 48½ 48 80 Jau.18 48 do 1st pref. 76 74½ 74¼ 82 Jun.30 70	Hep 2
do 2d pref	Nen'
	Apra
Consolidated Gas	Sep 2
ao pref 75 4 75 74 85% My 29 73	Sep 2
Total   Tota	Sep 2 Jan 2 Feb Jan 1 Sep 2
do pref	Sep 2
Delaware, Lack & Western 540 555 550 560 Jun 5 505	sep 2
Crest Carpet Co.   70	sep l
Des Munes & Ft. Dodge * 6 6 2 Jun 2 53 Detroit Edison Co 122 Au 10 107	Jan
Detroit & Mackinac *110 120 Au 23 100	Jan My My
Descrit United Raiways 7512 Oct 21 661	a MAD J
Distillers Securities 30% 31% 29% 38% Mr 1 29	Sep 2
do pref	s Sep2
do pref.	
Brie 34 34 304 38% Jul 1 27	Jan Jan
do let pref 54 9 54 49 4 61 49 Jul 1 46	Jan
Evans & Terre fisute 44 SS Jul 24 60	Feb
do pref 90 Jul 24 85	My Sep
do pref. 48 49 49 49 66 My 19 47	Oct
Causan American Sugar.  do pref	g Jan
General Electric 151 1 152 147 168 2 My 29 142	Sep
General Motors	e Sep
Goldfield Consolidated 4 4 4 4 778 Jan 3 3	oct :
Great Northern Ore Ctfs 42 424 414 633 Feb 2 40	Sep:
H B Claffin Co	COF

NEW YOR	K ST	OCK	EX	CHANGE		STOCKS	Last Sale	We	ek	Year	
Weekly and Yes	rly R	ecord	of St	ocks and I	Bonds.	Continued	Friday	High	Low	High	Low
1	1		-			H B Claffin 2d pref Havana Electric Railway	* 9719	******		98 Oct 11 102% Oct 9	93 <sup>1</sup> 9 Jul 22 98 <sup>2</sup> 4 Jan 12
STOCKS	Last Sale	We	ek	Yes	ır	H B Clafin 2d pref Havana Electric Rallway do pref Hocking Valley Homestake Mining Illinois Central do leased lines Ingersoil-Rand do pref Interborough-Metropolitan do pref International Harvester do pref.	*120 * 83 49 *139 44	1394	1394	134 Apr 29 85 Mr 29 147 Jul 31	984 Jul 22 984 Jan 12 128 Mr 24 814 Sep 27 132 Jan 3
	Friday	High	Low	High	Low	do leased lines Ingersoil-Rand	* 90		::::::	96 12 Jun 7	964 Jun 7
dams Express		3 11	234	245 Jun 13 93 My 31 34 Feb 3	235 Jan 20 2 Oct 7 93 Oct 18	Interborough-Metropolitan.	14%	15% 45%	141 <sub>8</sub> 434 <sub>8</sub>	20% Feb 10 56% Jul 19 129% My 5	13 's Sep 22 39 's Sep 25 98 's Sep 20
o pref	5448	48	48	71 % Jun 19 60 4 My 18	4434 Sep 25	International Harvester do pref	107	12012	104	129 My 5 1284 My 4	984 Sep 20 115 Sep 22 34 Sep 9
do pref merican Beet Sugar	5634	58	56 99	103 Feb 7 59% Oct 20 101 Oct 11	99½ Oct 27 39¾ Jan 12 92½ Jan 9	do pref	* 15	15	15 10	1284 My 4 57 Jan 30 194 Jun 17 13 Jan 31 56 Jan 16	14 Au 30 9 Sep 9 44 My 15
m Brake Shoe & Fdry	* 83½ *120½		919	97 Feb 27	12213 Oct 26	do pref. International Steam Pump.	4578 2834	4578 2834 82	45 <sup>1</sup> 4 23 80	THE FED O	23 Oct 30 80 Oct 9
		2834 2014	84 47	12 kg My 9 88 kg My 23 58 kg Jul 19	77 Jan 5	International Harvester. do pref. International Merc Marine. do pref. International Paper. do pref. International Steam Pump. do pref. Iowa Central. do pref.	* 18			90½ Jun 12 22 Sep 6 42 Sep 7	15 My 12 28 Apr 24
do pret	115	115	114	120 My 23 96 Jul 6	08 Tni #	Kansas City, Ft S & M pref. Kansas City Southern	* 74	29 78 66 19	2814 6519	77 Oct 27 37 Jun 13 69 Jun 13	74 Apr 8 25 4 Sep 25 61 2 Sep 25
do pref	43	4519	41%	62% Feb 28 105% Feb 16 245 Mr 27	41% No 2 95 Oct 25 201 Sep 26	Keokuk & Des Moines	* 534	2.00	00-9	42 My 24	6 9 My 16 38 9 Feb 6
American Car & Foundry. do pref. American Cotton Oil. do pref. American Express. American Hide & Leather. do pref. American Lide & Leather. American Lide & Leather. American Lide & Leather.	* 349	8 7 <sub>8</sub>	37	26%Jun 14	18 Sep 25	Knickerbocker Ice pref	30	30 10478	30		70 My 28 30 Sep 23
American Ice securities	18	18 9 281 <sub>9</sub>	373	264 Jul 11 124 Feb 14 34 Feb 14	16 4 Au 11 26 4 Oct 27	Lake Erie & Western	15	104.8		48 Apr 12 114 Jan 20 164 Jun 16 40 Jan 13	101 sep 25 10 sep 25 25 sep 1
do prefdo pref	2819 35 *102	1034	103	434 My 22	32 % Oct 27	Lehigh Valley	1704	171	163	181 - Feb 3	151 Hen 14
do pref	414	413 <sub>8</sub> 854	334 41 84%	5% Jun 21 43% Jul 22 89% Jul 19	3 Sep 25 31 Mr 8 82 Sep 26	Long Island Louisville & Nashville	1484	149	146 85	63 Jan 14 156 2 Jul 19 95 Feb 2	49 % Au 4 136 % Sep 14 82 Sep 15
		69 102	9948	108 5 Jun 15	56% Sep 25	do pref	7278 136	85 727 136	7278 13448	95 Feb 2 77 Mr 7 142 Jul 19	72 Au 11 1314 Sep 22
do prefdo pref	* 95 %	3314	25	325 My 23 104 My 8 522 Feb 9	96 Au 18	May Department Stores do pref	10014	1938	184	87 Jun 26 1134 Jul 6 227 Jun 26	70 Apr 28 1074 Sep 21 164 Sep 28
do pref. do pref. American Steel Foundries. American Sugar Ref. do pref. American Tel & Cable	117%	1154	11048	12249 Feb 27	1124 Sep 20	in proc. The control of the control	* 3219	5919	32 49 59 49	424 Sep 0	21 4 Apr 26 35 Mr 13
		1364	1334	85 g Jan 18 153 g Jun 8 102 My 18	793 Au 1	do pref.	1304	136	133	152 Mr 30 160 Mr 30 90 Mr 15	1244 Sep 22 1454 Au 26 874 Jul 5
American Top pror new	+ 95	8848	8,	3619 Mr 21	27 Sep 14 854 Oct 27	Missouri, Kansas & Texas	8149	32 te 67 te 42 te	30 <sup>1</sup> 4 67 <sup>1</sup> 4	38 % Jun 14 70 Oct 17 63 Feb 15	87 sep 26 624 sep 25
do pref	263 <sub>4</sub> 85	264 35	3314	34 's Feb 7 41 's Jun 13	24 la Sep 26	Missouri Pacific	168	42%	39%	63 Feb 15	354 Sep 18 1404 Jan 19
Ann Arbordo pref Ass'd Merchants 1st pref				104 My 23	† 60 Sep 6 104 My 23 47 Sep 6 99% Sep 27	National Biscuit Co	129	1295 <sub>8</sub> 1263 <sub>4</sub>	125 125	130 Feb 4	1174 Jan 16 124 Jan 20
Associated Ull		1084	104 %	116 Jun 5		National Enameling	91	134 94 478	1534 94 4314	1004 Int 22	134 Oot 30 85 Jan 6 42 8ep 25
Atlantic Coast Line	12849	1084 1281 991	129 129 103,8	105 2 Jun 12 132 2 Jul 19 109 4 Jul 14	100% Jan 8 117 Jan 8	National Lead Co	1044	10438	10438	59 Feb 2 1094 Au 15 724 Jan 26 384 Feb 15	104 Sep 22 60 Au 23 267 Au 28
do prei	* 8749	170	149	1094 Jui 14 91 Jan 4 21 Jan 27	93 % Sep 29 85 % Au 30 1 % Au 25	do 3d pref Nevada Consolidated	1658	84 % 16%	33 1578	38% Feb 15 21% Jun 14	25 % Au 28 15 % Sep 25
do pref	293 <sub>4</sub> 567 <sub>8</sub>	574s	2512 54 7±	38 4 Au 1 664 Jul 31 844 Jul 20	26 Sep 21 54 Sep 25 72 Sep 13	New York Air Brake	1075	50	47 104 18	76 Feb 4 1154 Feb 3	45 Oct 24 9978 Sep 21 48 Sep 14
Brooklyn Union Gas Brunswick Ter & My Sec	185%	10834	183	145 y Jun 8	129 Sep 15 8 Au 15	New York, Chic & St Louis do 1st pref.	* 5119	49	49	65 Jan 19	95% Sep 25
Aloh, Top & Sania Fe do pref. Atlantic Const Line Battimore de Otilo do pret. Batoplias Mining. Bothlenem Steel do pref. Brookiya napid Transit Brookiya napid napid Transit Brookiya napid Nap	*100 •129	29	29	126 Feb 8	100 Sep 22	do 2d pref New York Dock	70			90 Jan 27 25 Feb 16 66 Apr 25	83 4 Au 25 24 2 Jun 21 66 Apr 25
Canada Southern	2397	2404	2314	68 My 12 247 Jul 21 120 Apr 22	28 Feb 16 62 Mr 3 1966 Jan 3	National Rys of Mex pref. do 3d pref. New Vorkar Brake. New Contrat Coal. New York Central. New York Deck. New York Deck. New York Deck. New York Deck. Northous Central. Northous Central. Northous Central. Northous Central. Northern Control. Northern Control. Northern Pacific. Ontario Mining. Pacific Const. do 2d pref. Pacific Const. do 2d pref. Pacific Const. do 2d pref. Pennsylvania Railroad Pacific Tel & Tel. do pref. Pennsylvania Railroad People's Gas, Chicago Peorla & Eastern Phelps, Dodge & Co. Philadelphia Co. Republic Service Corp'n Pulliman Co. Quicasilver. do pref. Ray Con Copper Ray Con Copp	13619	1361 <sub>2</sub>	1334	1151 to Feb 23 46 a Jul 22	1126 % Sep 14 37 4 Sep 25
Canada Southern Canada Pacine Central & S Au Tel Central Leather do pref Central & B O New Jersey.	1114	214	81.8 50.8 110	33% Feb 2	115 No 2 184 Sep 25	Norfolk & Western	10848	10819	1074	50 Mr 9 1104 Jun 26 914 Jun 8	454 Oct 2 994 Sep 25 554 Apr 18
Cential & E of New Jersey.	270	73%	704	100 Feb 20 864 Feb 8 814 My 23	91 % sep 25 260 Au 24 65% sep 25	North American Northern Ohio Tr & Light.	* 72	74	6918	76-4 My 18 54-9 Au 15 1377 Jun 8 1-4 Feb 28	39 Jan 3
do pref	* 20	19%	18	31 % My 23 53 Jan 19 25 4 Jun 5	15 Au 28 37 Oct 2 174 Sep 14	Northern Pacific Ontario Mining	1184	11949	115%	137% Jun 8 1% Feb 28 102 Jan 10	1 Sep 7 1 Sep 7 100 Jan 11
do pret new	3848 1097a	39	3748	1334 Feb 6	100% Oct 4	do 1st prefdo 2d pref	85	30%	29	102 Jan 11	69% Jul 5
de prei	*1451g	147 14578	1434	150 '2 Feb o 150 '2 Jun 12	141 Sep 14 138 sep 1 197 Au 30	Pacific Mail	48 4	30% 50%	4234	54% Jan 31	23 Sep 24 35 Sep 22 96 Mr 2 118 Sep 25
Chicago, et P. M & Omaha	*180			201 2 Au 5 144 Jun 12 157 Jul 7	130 & Apr 20	Pennsylvania Railroad	122 9	12334	12114	994 Mr 10 1304 Feb 2 109 Jan 19	118% Sep 25 1014 Au 25
Chicago Union Traction	119			7 % Feb 6	1% Sep 40 4% Oct 18	Peoria & Eastern Phelps, Dodge & Co	13			220 Feb 17	220 Feb 17
Cheve and Can, Chic & St L	2034 * 611 <sub>9</sub>	20 <sup>7</sup> 8 63	61	254 My 19 66 Jan 18 98 Med 1	1642 Sep 25 484 Sep 25 944 Jul 8	Philadelphia Co	96	97	96	118 2 Jun 3 100 Jan 17 112 Feb 17	90 Sep 25 90 Sep 26 102 Sep 25
Cleverand & Pisteburg Oulorado Fuel & Iron	*163	27	2512	Odd Bob at	Os Oan Ov	Pittsburg Coaldo pref	81	181 <sub>4</sub> 811 <sub>2</sub>	1778 7812	112 Feb 17 234 Jun 5 90 5 Jul 26	17 8 Oct 27 67 - 3 4 101 Sep 6
do pref	* 484	108 4819 7419	108 48 744	112 My 25 60 Jan 18 82 Jun 30 75 Mr 2	106 Oct 43 48 Sep 23 70 Sep 25	Pittsburg Steel pref Pressed Steel Car	31	3112	28	90 5 Jul 26 106 Jun 7 37 5 Jul 21 102 5 Jun 16	
do 2d pref	- 65					Public Service Corp'n Puiiman Co.	1081 <sub>9</sub>	1084	10849	120 Feb 7 163 Jan 30	108 Oct 27 104 Sep 23
Consolidated Coal	140%	14034 1138	130	148 Jpp 6	101 Au 8 1283 Sep 25 95 Oct 19	do pref	294	2938	2712	37% Jul 21 102% Jun 16 120 Feb 7 163 Jan 30 34 Jul 26 39 Jun 1 103 Jun 15 18 My 1s 161 Jun 3	104 Sep 23 2 Apr 28 219 Jun 26 26 Oct 27
do pref.  Contail k is of New Jersey.  Chesapeake & Ohio.  Chicago & Alum.  do pref.  Chicago de reas West'i new  do pref new  Chicago, atl de St Faui.  Chicago, st P. M. do Umaha  do pref.  Chicago Umon Traction.  Chicago Umon Traction.  do pref.  Chicago Umon Traction.  Con pref.  Collevenand & Fistaburg.  Culorado Fuel de Iron.  Collevenand & Fistaburg.  Culorado Fuel de Iron.  Collevenand & Fistaburg.  Colorado Southern.  do lat pref.  Col de Hock C de I full pd.  Consolutated Coa.  Consolutated Coa.  Consolutated Coa.  Correx Carpet Co.  Cuutan American Sugar.  do pref.  Cera Carpet Co.  Cuutan American Sugar.  do pref.  Des Munes de Ft. Dodge.  Derrott Editorn.  Den Per Court Editorn.  Delaware, Lack & Western.  Den Per Court Editorn.  Den Per Court Editorn.  Den Per Court Editorn.  Delaware, Lack & Western.  Den Per Court Editorn.  Delaware, Lack & Moskinao.	75 %	7519	7434	161 <sub>9</sub> My 17 853 <sub>4</sub> My 29 76 Jul 25 58 Sep 22	73 Sep 47 60 Jan 26 35 Feb 2	do pref	100	100	1349	103 Jun 15 18 My 18	92 Jan 8 12 Sep 28
Cuban American Sugar do pref	* 94 49	167%	164	96 Sep 14 174 s un s	159 lo New 20	do 1st pref	90	94	93	101 Mg 2	134 Sep 25 88 Mi 1 90 9 Sep 20
Delaware, Lack & Western. Denver & Rio Grande	540	555	23	560 Jun 5 35 Feb 15 74 Feb 21	505 Sep 25 21 5 Sep 14 44 Sep 14 54 Au 28	Republic Iron & Steel	20 <sup>4</sup> 8	794	19	35 4 Feb 99 4 Feb 1 34 4 Jun 14	18 Oct 27 74 % Oct 27
do pref Des Moines & Ft. Dodge	4849	4819	48	Min fram th	54 Au 28	Rock Islanddo pref	50	794 264 504	4719		44 sep 25 1194 Jul 18
Detroit Edison Co Detroit & Mackinac	*110			122 Au 10 120 Au 23 100 My 25 75 2 Oot 21	107 4 Jan 5 100 My 25 100 My 25 6612 Sep 15	do pref			******	41 My 22	441 Wah 201
Detroit United Raiways Distillers Securities	30%	3119	29%	75 19 Oot 21 38 14 Mr 1 15 18 Mr 30		do 1st prefdo 2d pref	057	26	25	55 Feb 2 40 Jan 12 27 Oct 16	50 Jan 12 3919 Mr 21 25 Oct 14
Des Moines & Ft. Dodge. Detroit & Mackinac. do prei Descript Office of the Communication of t	* 20	.31	.51	15 % Mr 30 30 % Mr 30	94 Sep 1 194 Sep 27	do 1st pref	* 62 414	4178		69 4 Jul 27	59 Sep 19
Duluth-sup Traction do pref Du r de N Powder Co pref Erie do lst pref. do 2d pref. Evans & Terre flaute	* 80	34	304			St L & S F, C & E I ctfs	51	3019	******	145 Feb 16	37 Sep 25 145 Feb 16 54 Au 25 24 Jan 18
do lst pref	34 54 9	5434 4449	49%	97 My 20 88 Jul 1 61 Jul 1 49 Jul 1	82 Jan 18 274 Jan 11 454 Jan 12 35 Jan 9 60 Feb 1 85 My 25 15 Sep 23 47 Oct 13	do pref	71	71	88 19	72 Jun 26	125 5 Sep 21
Evans & Terre flaute				88 Jul 24 90 Jul 24 36 Feb 16 66 My 19 46 Mr 16 135 Feb 16 108 Apr 5 168 My 29	60 Feb 1 85 My 25	do pref. Sloss-Sheff Steel & Iron Co.	*117	3918	391	122 Mr 15 564 Feb 6	119 3 Jan 18 34 Sep 25
Federal Mining & Smelting	* 15	4919	4949	36 Feb 16 6612 My 19	15 Sep 23 47 Oct 13 35 Jan 19	South Porto Rico Sugar	801		******	90 Jan 7	112 Feb 14 82 Apr 25 110 4 Apr 24
General Chemical	*1031	104	104	135 Feb 16 108 Apr 5	104 2 Jan 28 103 3 Jan 11 142 Sep 22	Southern Pacific	112	1124	289	33% Jui 19	244 Sep 28
General Electric	15116	152 39 77	1474s	168 % My 29 51 4 Au 4	142 Sep 22 374 Sep 27	do pref	. 15	7149	694	75 Jul 20 17 Jun 5	61 % Jan 11 15 Au 25
Goldfield Consolidated	1951	126 2	75 4 <sup>1</sup> 9 123 <sup>1</sup> 9 41 <sup>1</sup> 4	514Au 4 868Au 5 78Jan 3 140 Jun 8 634 Feb 2	75 Sep 26 312 Oct 18 119 Sep 25 40 Oct 19	Tennessee Copper	* 85 888	3619		52 4 Oct 11 44 Jun 13 136 2 Feb 1	80 4 Sep 26 84 Au 81
Evans & Terre Haule do pref. Pederal Mining & Smeiting do pref. Pederal Sugar. General Chemical do pref. General Electric General Motors do pref. Goldfield Consolidated. Great Northern pref.	42	424	*****	***********	***********	St Joseph & Grand Island. do lat pref. do 2d pref. St Louis & San Francisco. do lat pref. do 2d pref. St Louis & San Francisco. do lat pref. St Louis onthwestern do new otis. St Jouis onthwestern Sears Roebuck. do pref. Sloss-sheff Steel & Iron Co. do pref. Sloss-sheff Steel & Iron Co. do pref. South Porto Rico Sugar do pref. Southern Pacific Southern Railway do pref. Standard Milling do pref. Tennessee Copper. Texas Pacific Tennessee Copper. Texas Pacific Tennessee Copper. Texas Pacific Tennessee Copper.	* 85	25°s	85	93 Jan 24	224 Sep 22 84 Sep 11 74 Au 25
do 1st pref		******				Third Avenue	104	1019	87	14.52an 8	74 Au 25

Year

ACTIVE BONDS

911. =

4STOCKS	Last Sale Friday	Week		Year		
Continued		High	Low	High	Low	
Toledo Rys & Light				84 Jan 17	6% Au 8	
Toledo, St. Louis & Western	194	1918	1878	24% Feb 8	17 Sep 11	
3do pref	434	4812	424	53% Jan 5	38 Au 26	
Twin City Rapid Transit do pre!	*10519			111 Feb 2	104 Sep 15	
do pre	*13219			†140 Feb 24	1140 Feb 24	
Underwood Typewriter do pref Union Bag & Paper Co	103	10319	102	111 Jun 26	63 Mr 29	
do pref	1110	*****		1137 Jul 28	103 Mr 31	
Union Bag & Paper Co	* 519	6	5%	9 Feb 9	54 Sep 22	
do pref	× 51	51	504	59 Jan 30	5018 No 1	
do prefUnion Pacific	167%	1684	160	192% Jui 22	15319 Sep 25	
do neef	1 00	92	9119	96 Jul 24	89 Sep 13	
United Cigar Mfg pref United Dry Goodsdo pref	*103	******	97%	1064 Jun 19	1004 Sep 15	
United Dry Goods	98	98		108 Jun 20	974 Sep 26	
do pref	+103	104	104	107 Jul 7	100% Sep 25	
Un'd hysinvesiment Co	1 39	344	84	49 Feb 20	28 9 Sep 25	
do pref	60	60	56	764 Mr 22	52 sep 25	
do pref. U S Cast Iron Pipe	* 12			19 Feb 23	11 Sep 25	
do neef	41	424	424	61 Feb 23	4019 Sep 25	
U S Express.	- 82	90	90	104 Feb 1	85 Sep 25	
U.S. Ind. Alcohol	* 22	1		80 My 26	24 Au 2	
do blet	-1* WU			97% My 29	90 Sep 13	
U S Realty & Improvement	. 70	7018	7018	79% My 29	65 4 Jan 25	
U S Reduc & Refining	14		2	4 a Jan 13	2 No 1	
do pref				14 Jul 7	114 Apr 3	
U 8 Rubber		44%	42	47% Mr 1	30 19 Sep 20	
do 1st pref.	-107	107	105%		104 Sep 28	
do 2d pref	a 7219		72	79 Mr 1	66 Sep 26	
U S Steel			517		50 Oct 27	
do pref	109	110	1037		103 Oct 2	
IItah Conner	45		434	52 4 Jun 14	38 Sep: 6	
Va-Car Chemical	4730	48	46	70% Feb 28	43 % Bep 26	
do pref	-115				114 Sep 2	
Va Iron, Coal & Cok e	+ 55				52 Jau	
Va. Ry & Power	. 39				37 Sep 1	
do pref	798					
Vulcan Detinning					13 Jun 1	
do pref				Mrs 2 - 10		
do pref	. 124		12	18% Feb 23		
do pref	254		24	40% Feb 23		
Wells Fargo Express	1146	-0		177 My 26		
Western Maryland	58	58	543			
do prof	. 70	00	02,	88 4 Jul 24		
W II Telegraph	784	794	764		71% Apr 1	
do pref. W U Telegraph. Westinghouse E & M. do lat pref.	1 45	85%		79 My 29		
do lat prof	135	00.6	00	123 Jan 5		
Wheeling & Lake Erie	414	54	83			
do 1st pref			10.00	178 Web 9	7 Sep 2	
do 2d pref	* 6	64	44	8 Feb 7		
Wisconsin Central	567					

# ACTIVE BONDS.

	Last	We	ek	Year		
ACTIVE BONDS	Sale Friday	High	Low	High	Low	
Adams Express 4s. Albany & Susquehanna 3-ba Allis Chalmers 5s. American Ag Chem 5s. American Cotton 0il 4-bs. American Hide & Les 6s. American 1co Securities is. American Tel & Tel con 4s. American Tobacco Co 4s.	* 864	864	864	91 Feb 20	83 Sep 8	
Albany & Susquehanna 3198	. 91	91	91 574	94 My 27 79 My 27 102 Jan 25 98 My 29 100 Feb 7 78 My 5	83 Sep 8 891 <sub>2</sub> Sep 26 55 2 Oct 17	
Alis-Chalmers 58	59	59	1014	79 My 27	55 's UCE 17	
American Ag Chem bs	*10134	101%	9710	102% Jan 20	101 Sep 20 96 Oct 27	
American Cotton On 4 28	9719	981	9719 9819	100 Fob 7	96 006 27	
American rea Securities is	* 70		00.3	78 My 5	964 Jan 4 65 Jan 5	
American Tel & Tel con 44	107	1074	106	1134 Jun 8 934 My 31 1154 No 2 85 Mr 8	104 to AT 25	
American Tobacco Co 4s	908	911 <sub>9</sub> 115 <sub>8</sub> 791 <sub>4</sub>	9000	934 My 31	79% Jan 3	
American Tobacco 6s	1144	1154	1104m	115 % No 2	1027 Au 24	
Ann Arbor 48	* 7919	794	794	85 Mr 8	78% Jan 4	
Armour & Co.4198	924	924	92	93's Feb 4 99's Jan 3	91% Oct 2	
A, T & S F gn 48	994	9919	994	99% Jan 3	98 Mr 10	
do adjust 4s stamped	9178	92	91%		90% Mr 20	
do conv 58	108%	1084	107%	116 s Jun 5 116 s Jun 5	105 4 Sep 22	
Atlantia Coast I in a in	*1074	108%	106 48 95 48	110% Jun D	103 Sep 14	
du T. A. N. col 4s	95%	93%	925	96 - Au 23 96 - Feb 1	93% Mr	
Baltimore A Obje prior 2le	984	925	49.40	09 100 1	91's UCL o	
do general 4s	92-9	3944	984	93 Jan 17 99's Feb 1	97 b Sep 36	
do P. L. E. W V As	918.	916	984	92 - Jan 8	90 AD 20	
do Southwest Div Xla	* 901	91% 90%	90%	92 - Jan 3 91 - My 26	hille sen un	
American 1 co Securities is. American 1 co 4 Tel con 4a. American Tobacco Co 4a. American Tobacco Co 4a. American Tobacco Co 4a. American Tobacco Co 4a. Ar 6a S Fgn 4a. Ar 6a S Fgn 4a. At 6a S Fgn 4a. Battimere 4a Ohio prior 3a. do p. L E & W V 4a. do Southwest Div 3a. Battimere 4a Ohio prior 3a. do p. L E & W V 4a. do Southwest Div 3a. Brooklyn Rap Tran rei 4a. Brooklyn Union El 1st 5a. Brooklyn Union Gas 5a. Buff, Noch & Pitts gen 6a. Buff, Noch & Pitts gen 6a. Central 1a State 1a. Chesapeake & Ohio con 5a. Central 1a Central 1a. Chesapeake & Ohio con 5a. do gencal 4a. Chesapeake & Ohio con 5a. do gencal 4a.	94 1	9412	934	98 % My 26 88 % Jul 11 104 % Jul 26 103 % Jul 24	55 Jan 5 104 a A 2 102 a A 2 102 a A 2 178 a A 2 178 a A 3 178 a A	
Brooklyn Rap Tran ret 4a.	* 841	844	844	88% Jul 11	82% Jan	
Brookivn Rapid Transit 5s.	*1024	104	104	1044 Jul 26	102 Mr 44	
Bruoklyn Union El lat 5a.	1014	1014	1014	1034 Jul 24	100 to tiet S	
Brooklyn Union Gas 5s	-107	106%	1064	1084 Jun 5	105 % Men 22	
Buff, Roch & Pitts gen ba.	-112			108 4 Jun 5 113 Mr 6 103 8 Feb 8 101 8 Feb 17	105 % sep 25 112 % Mr 28	
Canada south let ext 68	-1024c	1024	102	1037 Feb 8	101 19 Sep 42	
do 2d 5s	10019	10819	******	101% Feb 17	100 a Au 24	
Central of Georgia con 5s	*1084	10813	10849	101°s Feb 17 109°s Au 5 100 Jan 10 123°s Feb 11 97°s No 2 113°s Jan 5	112% Mr 22 10113 Sep 22 10013 Au 24 10714 Jan 4 95 Oct 5 12013 Au 16 96 Mr 1 11113 Jul 21 10016 Apr 1 9244 S. P.2 70 Sop 28 65 Au 18 95 Au 18	
Central Leather 58	974	96%	964	100 Jan 10	95 Oct 2	
Central of New Jersey gnbs	-121	11114	97	123 9 Feb 11	120 4 Au 1	
Central Pacific 1st 4s	9738	0108	1114	97% No 2	96 Mr	
Chesapeake & Ohio con 5s.	*11114	10138	1117-8	113 Jan D	11119 Jul 2	
do general 4 98	*1014	9373	9849	102 My 18	100% Apr 1	
do conv 4198	- 484	9349	71%	113 <sup>1</sup> 2 Jan 5 102 My 18 97 <sup>1</sup> 2 Feb 23 73 <sup>2</sup> 4 Jan 16 71 <sup>1</sup> 5 Jan 18	934 Scp2	
Chicago & Aiton 38	- 717a	714	66	734 Jan 16	70 Sop 2	
Chicago P & () compared de	. 884	86,78	264	71 Jan 18 98 Jan 3	65 Au 1	
do tout 48	96%	80.08	964	99 Jun 1	95% Sep 4	
do Illinois div 2la	90%	87%	874	Wale Jan 2	95% Sep 26 95% Jan 87% Mr 3	
do Tit ext Ag	4 001	994	6150 La	1005 Jan 4	984 sep 2	
do Nebraska av 4s	081	984	984	100 An 18	98 Sep 1	
Chicago & E Illinois con 5a	1003	1094	10934	88 19 Jan 3 100 4 Jan 4 100 Au 18 111 19 Jun 10	109 Sep 1	
Chicago & Erie 1st 5s	*11114	-		113 Feb 14 86 a Apr 7 99 a Jan 9 102 a Jun 17 93 a My 2	98 sep 1 109 sep 1 1104 Au	
Chicago Gt West 48	84	84	834	8619 Apr 7	82 Sep 2	
Chi. Mil & St Paul gen 4s.	A 994	994	994	99% Jan 9	98 Jul 1 102 Sep 1 91 Oct 106 An 2	
do terminal 5a	. 1014			102 a Jun 17	102 Sep 1	
do 25 year 4s 1984	. * 917			93 My 2	91 Oct	
Chesapeake & Ohic con 5s. do general 4-3s. do Gon' 4-3s. Chicago & Aiton 3s. do 3-3s. Chicago & Aiton 3s. do 3-3s. Chicago & B & Q general 4s. do junt	- 106	10618	10618	102% Jun 17 93% My 2 107% My 27 88% Jan 20 99% Jan 18 98 Jan 3 77 My 4 90 Apr 29 125% Au 3 95 Feb 8	106 Au 2	
Chi & Northwest'rn gn 3 198	* 864	87	87	88 a Jan 20	8519 56p	
do extended 4s		******	240	99% Jan 18	97% AU 1	
Uni, R I & Pacine gen 48	- * 98	9619	7234	98 Jan 3	85 \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	
do collateral trust 48	- 734	78%	1204	77 My 4	70 Sep 2	
Chi Ga kend 48	- 89%	89%	891	1951 Apr 29	87 Sep 2	
Clay CC & St l and	1234	924	624	120 9 Au 3	128 .006	
do St Lonia Div 4c	924	224		94 Jen 19	92 Au 1	
Col Inquatrial 5a	* 741	75	75	95 Feb 8 94 Jan 12 7919 Feb 1	78 An 1	
Col Midland lat 4s.	184			69 Jan 7	73 Au 1 57% Oct 1	
Col Southern 1st 48	961	964	96	69 Jan 7 97 Jan 23 98 Jan 4 100 My 9	94's Mr 2	
do ref & ext 4 as	973	98	974	98% Jan 4	964 AD	
Del & Hudson conv 4s	+ 98	9815	5434	100 My 9	97 Nen	
do ref 48	* 981	987	9×70			
Den & B G con 4s	* 901	904	904	94 Jan	90 Oct 2	
do lat & Ref 58	871	88	87	93 % Feb 21	844 5en 2	
Distillers Securities 58	75 4	754	734	94 Jan 6 95 Feb 21 80 My 22 112 Au 10	70% Oct	
ET. V& G con bs	1104	110%	1104	112 AU 10	1094 Oct 1	
do Divisional 5s	. 1073				107% AUT 1	
Erie consos prior 48	- 88	884	88	90 Ini 1	84 % ADT	
do general 48	- 79	194	784	79% Jui 1	73 3 Jan	
do conv 48 A	- 864	8649	837	92 Jul 1	73 Jan	
do conv 4s B	- 774	7719	75%	80 Jul 3	69 Jan	
de Pa, col tr 48	. * 883	******	******	91 Au 2	86 Jan 2	
Evansv'e & TH 1st gen 5s	- 101				90 Oct 2 84 sep 2 70 oct 1 109 oct 1 107 Apr 1 84 Apr 73 Jan 73 Jan 69 Jan 86 Jan 2 101 Jan 1 111 Jan 0ct 1	
OD Intumital 56 OD Intumital 56 OD INCUMITAL 56 OD INTUMITAL 5	. *1111 <sub>9</sub>			113 Jan 27	1117 Oct 1 82 Apr 1 145 Mr	
Ft W & Rio Grande 1st 4s.			******	84 2 Jan 1	82 Apr 1	

B. & Western deb B		ACTIVE BONDS	Last Sale Friday	We	CA		
G. B. & Western deb B. 10314 1034 1034 104 104 104 105 105 101 101 101 103 100 104 104 105 101 101 101 101 101 101 101 101 101		Continued Friday		High	Low	High	Low
International Paper 68   102%   102%   104	-	D & Westown deb B		184	12%	154 Jan 17	11 ' An 98
International Paper 68   102%   102%   104	E	looking Valley 4 28	1024	1024	102	103% Apr 29	101 Au 30
International Paper 68   102%   102%   104	I	llinois Cen 4s, 1952	* 9914		******	99% Oct IU	98 Jan 14
International Paper 68   102%   102%   104		do 4s, 1953	* 965	9634	9648	98 Jan 19	96's sep 5
Internal   Steam   Funn   St.	I	nt Mer Marine 4 98 nter-Metropolitan 4 98	7919	794	7819	83 Jul 19	774 Au 14
Internal   Steam   Funn   St.	I	nterporough R T 58	1023		1034	104's My 24 104's Jan 12	1014 Sep 22
Loke Excise on Western lat 6		do conv 58	* 83	83	83	87 Jan 26 95 My 16	83 Au 18
Loke Excise on Western lat 6	E	lowa Central 1st 5s	*10134	101	10142	103 Jan 8	100% Oct 19
Loke Excise on Western lat 6	11	UD ICH 48	793	794	78%	81 Jun 17	77 - Jan 3
Loke Excise on Western lat 6	1	do ref 58	100%	100%	99%	102 Jan 5	95 % 5ey 21
do deb 4a, 1922.  00 cets 5a, 1931.  01 cets 5a, 1931.  02 cets 1932.  Met Streek 137 os 17 red.  03 cets 1932.  Met Streek 137 os 17 red.  04 cets 5a, 1932.  05 cets 1932.  05 cets 1932.  Met Streek 137 os 17 red.  05 cets 1932.  06 cets 5a, 1932.  07 cets 1932.  08 cets 6a, 1932.  09 cets 6a, 1932.  00 cets 6a, 19		Lackawanna steel ös Laciede Gas ös	1025	1024	1022	104 Jul 7	102 Apr 6
do deb 4a, 1922.  00 cets 5a, 1931.  01 cets 5a, 1931.  02 cets 1932.  Met Streek 137 os 17 red.  03 cets 1932.  Met Streek 137 os 17 red.  04 cets 5a, 1932.  05 cets 1932.  05 cets 1932.  Met Streek 137 os 17 red.  05 cets 1932.  06 cets 5a, 1932.  07 cets 1932.  08 cets 6a, 1932.  09 cets 6a, 1932.  00 cets 6a, 19		do 2d 5s	*104	109		104 5 Mr 1	105's Apr 12
Milmapolis & St. Local De.  100 All 14 a. 101 a. 10		Lake chore gn 348	* 881g 9884	983	9319	90 Jan 27 95 My 16	88 Au 29
Milmapolis & St. Local De.  100 All 14 a. 101 a. 10		do deb g 48, 1931	93%	93%	934	94% My 13	924 509 29
Milmapolis & St. Local De.  100 All 14 a. 101 a. 10	1	do gen g 4s	924	053	954	90 4 Jan 4	944 Jun 23
Milmapolis & St. Local De.  100 All 14 a. 101 a. 10		Louisv'ie & Nash Unified &	9938	9973	95%	99% Jul 3	98 Mr 1
Milmapolis & St. Local De.  100 All 14 a. 101 a. 10		mannattan con 48 uo tax exempt	97%	973	974	98% Jan 4	96 4 Au 23
Milmapolis & St. Local De.  100 All 14 a. 101 a. 10		Met Street Ry 5s tr rec Mex Cen con 4s	764	7719	10-8	100 Mr 42	73 Apr 20 99% an 3
Missistry of Mary Pick 18   49   49   49   49   49   49   49   4		Minneapons & St L con 5s.	. 704			75 Sep 6	108 Oct 17
Mobile & Ching gen 4s		Missouri, Kan & Tex 1st 4	8 984	984		884 NO 3	96's Apr 22
Mobile & Ching gen 4s		do ext g 5s	1014	1014	2017/25/2016	No Juniu	9919 peu 25
Mobile & Ching gen 4s	1	av S F 4 98	. 88	864		8819 NO 8	55 lg Sep 25
Mobile & Ching gen 4s		Missouri Pacific Trust 58 .	* 997	100	100		203-4 280 13
Mobile & Ching gen 4s		do collateral 5s	* 744	75	75	On Ber au	74 Oct 27
Nati   Kysof Mex pr   len 4   92   92   92   92   93   93   93   93		Mobile & Ohio gen 4s	- 85		*****	87 My 24	86 Au 2
Northern Facilito Prior 4s.   100%		Nassau Eiec 4s	78	78	914	81 My 5	78 Jan 11
Northern Facilito Prior 4s.   100%		do gen 4s	844	844	844	89% Jan 14	83 Oct 2
Northern Facilito Prior 4s.   100%		New York Central gen 31	8 884	884	017	80 Jan 3	87 Sep 25
Northern Facilito Prior 4s.   100%		do deb 4s, 1934	794	79%	79	SU'S BED 1	78 00 4
Northern Facilito Prior 4s.   100%		do M. C consteral 3198	* 78	998	994	79% Feb 10	184 Out 4
Northern Facilito Prior 4s.   100%		N Y G, & L, H & P 48	884	8819	88	89 4 My 19	87 Jan 5
Northern Facilito Prior 4s.   100%	1	NY, NH&H conv deb	in *131	13019	139	1344 Jan 24	125% Sep 27
Northern Facilito Prior 4s.   100%		N Y. Out & West ref 4s	* 943	92		97 My 6	94 4 Sep 5
Northern Facilito Prior 4s.   100%		N Y Telephone 4198	100	10019	100	100 my la	98% Mr 14
Northern Facilito Prior 4s.   100%		do divisional first Lien 48	931	981	93	94 My 3	91 6 sep 1
Pers Marquette ref sa   974   974   974   984   384   341   38   38   38   38   38   38   38   3		do Poco, C & C joint 4s.	91	107.6		90 5 Jan 20	SS Apr 3
Pers Marquette ref sa   974   974   974   984   384   341   38   38   38   38   38   38   38   3		do general 3s	697	8 1004	694	71 3 Jul 20	tis sep 26
Pers Marquette ref sa   974   974   974   984   384   341   38   38   38   38   38   38   38   3		Oregon By & Nav 4s Oregon Short Lane 1st 6s.	-1134	95		. 115 weep 2	113 Sep 25
Pers Marquette ref sa   974   974   974   984   384   341   38   38   38   38   38   38   38   3		do cousoi 5s	1114	1114	111	113 9 Jan	1094 Sep 27
Pers Marquette ref sa   974   974   974   984   384   341   38   38   38   38   38   38   38   3		Pacific Coast 1st 5s	105	105	1.6	108 Jan 27	106 Jun 13
Pers Marquette ref sa   974   974   974   984   384   341   38   38   38   38   38   38   38   3		Pennsylvania con 4s, 1948	-103	103	103	104 5 Jan 23	103 Au 25
Pers Marquette ref sa   974   974   974   984   384   341   38   38   38   38   38   38   38   3		do con 3 gs, 1912	99*	994	8 99.	97 Aprair	Ap-# 1 mm 1.3
Pers Marquette ref sa   974   974   974   984   384   341   38   38   38   38   38   38   38   3		de income	91	91		OL SO SELECT	90 Jan 7
Rio crame   W 48.   88   88   88   88   88   88   88		Pere Marquette rei 48	- 97	975	9.	76% Mr 22	97 Oct 27
Rio crame   W 48.   88   88   88   88   88   88   88	3	Reading gen 4s	98	984	97		96 Mr 15
Total   Tota	3	Rep Irun & Steel 5a	*102	8			103 Jun 1
Total   Tota		do coi tr 48	* 80	83	8 87	प्रभा दे देह	81 000 81
Total   Tota	3	St Louis & Island 1st 4s	107	107	106	100 % My 10	100 - Jan 11
Total   Tota	1	do rei 4s	* 81	8 811	10 6	19 87 8 Feb 28	814 001 31
Total   Tota	4 2	St L & S F K R ref 4s	80	801	9 75	by My 1	17 Oca 3
Total   Tota	6	St L & southwest late	91	914	91	92 Jul 2	89 . Jan 34
10   10   10   10   10   10   10   10	5	do con 4s	79	79	8 79	W SI'S My I	75 - Jan 16
10   10   10   10   10   10   10   10	2	do Montana ext 48	*105	9		9849 Jul 2	96 Jan 6
10   10   10   10   10   10   10   10	8	San Antonio & A P 48 Seaboard Air Line 5s	87	871	8 87	. 100's Fou	5 100 Jan 23
10   10   10   10   10   10   10   10	0 8	do 4a stamped	87	4 82	82	58 aty 1	9 74's Jan 5
10   10   10   10   10   10   10   10	G	Southern Facific ref 4s	95	95	94	96 My	8 93°s ony 28
10   10   10   10   10   10   10   10	8	do conv 4s	97	97	90	100 Jun 2	6 94 % Sep 27
10   10   10   10   10   10   10   10	5	do deb gen 4s	79	79	18 78	SUL My I	9 7 2 Sep 21
10   10   10   10   10   10   10   10	4	do M & O coi 48	85	2 86	8 87	og Juns	0 50 Oct 8
10   10   10   10   10   10   10   10	1 4	Tennessee Coal & Iron ge	n'i 100	u 100	10	19 104 y rep 2	1 100 008 27
10   10   10   10   10   10   10   10	6	Texas Pacine 1st 5s	110	110	19 110	111 mount	I IIU APT 6
10   10   10   10   10   10   10   10	4	Toledo, St L & W 3 ss	* 27	2		89 . Mr 2	4 57 au 7
10   10   10   10   10   10   10   10	2	Underg'd London 4 28	* 95	2 69	4 0:	97 Au 1	1 90 a Jall 5
10   10   10   10   10   10   10   10	5	do con 48	101	101	101	1024 my	2 100 Mr 8
10   10   10   10   10   10   10   10	35	United Rys San Fran 4s	07	4 97	8 8	72 4 800 l	8 90% 800 5
10   10   10   10   10   10   10   10	2	U S Leather os	*.02	a	3 20	105 Feb 1	4 102 Jun 19
1 Wabash-Pitts Term let tr r 42 425 40 50 Jun 0 39 Apr 5 6 40 40 tr receipts 14 8 8 4 40 8 8 40 13 86 41 13 86	11	U S Red'n & Ref 6s		1 110	1 100	88 Jan	3 TU Apr 17
1 Wabash-Pitts Term let tr r 42 425 40 50 Jun 0 39 Apr 5 6 40 40 tr receipts 14 8 8 4 40 8 8 40 13 86 41 13 86	5	U S Steel 58	108	78 101	78 10	8 1061 My	19 100 sep 20
1 Wabash-Pitts Term let tr r 42 425 40 50 Jun 0 39 Apr 5 6 40 40 tr receipts 14 8 8 4 40 8 8 40 13 86 41 13 86	18	Wabash 1st 5s	*100	% 100 % 106	100	102 geo	0 1054 No 2
1 Wabash-Pitts Term let tr r 42 425 40 50 Jun 0 39 Apr 5 6 40 40 tr receipts 14 8 8 4 40 8 8 40 13 86 41 13 86	24	do 2d 5sdo ref & ext 4s	94	19 95	b 94	ila 7 a ken	1 949 001 19
4 West Maryianu 4a. 77a 97b 87b 88b My 15 56 at 13 3 4 West N Yes P 1st 5a. 107b 15 107s ctb 7 109s Apr 25 6 to 107b 15 109s ctb 7 109s Apr 25 6 to 107s 100s Apr 25 6 to 107s 100s Apr 25 6 to 107s 100s 100s 100s 100s 100s 100s 100s	1	Wabash-Pitts Term 1st t	11 42	42	-9 at	o Jun	0 39 4 Apr 8
West N f & F 185 08.   10 19	4	West Maryianu 4s		78 87	7 2	749 88 gMy	86 AF 13
3 do k E & Pi 4 4	3	West N Y & P 1st 5s	107	19 ····		110 2 200	9 99 x Feb 23
7 West Shore & 100 100 100 101 3 an 31 3 4 001 6 3 Westingsones El & Mg 5s. 93 92 5 5 5 4 10 90 90 15 1 Wheeling & L & con 4s. 93 83 84 93 98 4 14 22 Apr 14 92 0ct 18 Wisconsin Central 4s. 92 4 92 92 92 93 3 Jun 47 92 0ct 18	15	do B E & rel 4 2	97	97	1 <sub>2</sub> 10	104 - Jul	14 108 (a. 7
1 Wheeling & L E con 48 93 834 935 86 4an 18 52 Apr 14 91 Wisconsin Central 46 928 939 939 934 934 934 932 0ct 13	17	Westinguouse El & Mfr	58 100	100	8 10	101 Jan	
o ii Maranan commu as and	1	Wheeling & L K con 4s.	82	8 8 8	2 3	3 80 Jan	18 52 Apr 14
		II Wasser Contrat 66	9:		-	- 5   00 50 001	1 52 00118

Week

Last Sale Friday

### STEEL CORPORATION'S EARNINGS.

Not a little encouragement was derived from the regular quarterly statement of the United States Steel Corporation, issued on Tuesday. Previously, some estimates had placed the probable net earnings for the three-month period, ended September 30, at as low as \$27,000,000, yet the actual income was in excess of \$29,500,000, or the best showing for the year thus far. In view of the numerous pessimistic reports which have been current regarding conditions in the iron and steel industry, the exhibit is eminently satisfactory, although comparing adversely, of course, with the returns for the same time in 1910. During the third quarter of that year the earnings reached a total of \$37,365,000 and in 1907 the maximum point was touched at \$43,804,000. whereas in three instances, namely, 1908, 1904 and 1901, the figures were smaller than in the present case. Examination of the statement by months shows that August was the most profitable, with a net yield of \$10,710,145, while the poorest business was in July, when the income was little above \$8,750,000. The usual dividends of 1½ and 1½ per cent., respectively, on the preferred and common stock were declared, as expected the sum to be disbursed on this account exceeding \$12,650,000. After the payment of all other fixed charges there was left a surplus of \$2,745,944, which contrasted with \$1,869,177 for the quarter ended June 30, only \$31,155 at the close of the first quarter, a deficit of \$5,591,968 for the three months ended December 31 last and a surplus of \$3,578,063 for the September quarter a year ago. In the matter of unfilled tonnage, it appears that the orders remaining on the books of the Corporation were not only 1 rger than at the end of either of the three quarterly periods immediately preceding, but were also fully \$450,000 tons above the aggregate on September 30, 1910, although falling considerably over a million tons below the total in 1909.

In the following table are given the net earnings for the first three quarters of each year since 1902 and for the second and third quarters of 1901: whereas in three instances, namely, 1908, 1904 and 1901, the figures

	Qr. ended Sept. 30.	Qr. ended	Qr. ended March 81.
1911		\$28,108.520	823.519.203
1910	37,365,187	40,170,900	37.616.876
1909		29,340,491	22,921,268
1908	27.106,275	20,265,756	18,229,008
1907	43,504,285	45.503,705	39.122.499
1906		40,125,033	36 634.490
1905	31,240,583	30.30 ,116	23,025.896
1904	18,773,932	19.490,726	13,445,239
1903	32,422,955	36,642,309	25,068,707
1902	36,945.480	37,662,058	26,715,45
1901	20.000 090	26,363,841	

Following is the statement of unfilled tonnage at the end of each September quarter since 1902:

Quarter ended.		Quarter ended.	
Sept. 30, 1911	3,611,317	Sept. 30, 1907	6,425,008
June 30, 1911	3,361,058	Sept. 30, 1906	7,936,884
March 31, 1911	3,447,301	Sept. 30, 1905	5,965,377
Dec. 31, 1910	2.874.757	Sept. 30, 1904	3,027,486
Sept. 30, 1910	3.158.106	Sept. 30, 1903	8.278.742
Sept. 30, 1909	4,796,833	Sept. 30, 1902	4.843,007
Sept. 30, 1908	3,421,977		

Naval Stores Market.-Business was rather irregular this veek, at times there being evidence of a revival of interest on the part of the large consumers, while at others buyers displayed a disposition to hold off in response to contradictory reports from the primary markets. Quotations showed little change and fluctuated within narrow limits, with the prevailing price around 49 cents for spirits. Rosins were quiet but fairly steady, buying being kept very closely to current Receipts of naval stores in this market last week were 1,754 barrels of turpentine, 14,711 barrels of rosins, 185 barrels of pitch and 131 barrels of tar, while exports were 1,120 barrels of turpentine and 5,761 barrels of rosins. Receipts and shipments of turpentine and rosins at Savannah for the season to date in barrels, together with similar figures for last year, are as follows:

	Week.	1911.	1910.
Turpentine, receipts		159.003	125,236
shipments		124,448	113,798
" stocks,	******	36,129	20,093
Rosins, receipts,	15,892	478.971	378 675
" shipments	13,197	421,857	389,035
" 8 tocks		87,232	73,871

The Cheese Market.-There was much more strength displayed in the cheese market this week, although business was not especially active and there was little or no advance in quotations. The firmer feeling was mostly because of slightly higher prices in some primary markets, but with any increase in the local demand values would doubtless move up. There was fairly satisfactory buying in the best grades and quite an insistent call for the medium quality, but cheese showing serious defect was neglected and weak. Receipts for the week were 17,687 boxes against 13,309 last week. 16,103 the same week last year and 13,699 the corresponding week in 1909.

#### FOREIGN.

#### THE FIRM OF CHARLES ZUNZ, Inc.

BRUSSELS, BELGIUM

MANUFACTURERS AND EXPORTERS of

The Best Advertising Mediums in New Zealar

"THE PRESS"-Every Morning, 16 pages, 1d.

"THE EVENING NEWS"—Every Evening with Special Editions, 1d.

"THE WEEKLY PRESS" - Illustrated, 92 pages, every Wednesday, 6d.

"NEW ZEALAND ILLUSTRATED"—(Christ mas Edition of "The Weekly Press"). Price, 1s. Full particulars as to advertising rates furnished in application to the Proprietors.

> THE CHRISTCHURCH PRESS CO. Ltd. Christehureh, N. Z.

# RUBIS SEARCHLIGHTS

THE MOST SOLID AND MOST POWERFUL

F. HERRMANN, 23 Place du Chatelain

BRUSSELS, BELGIUM

### OSCAR BRIAN

Barcelona, Spain MANUFACTURER OF

Parses, Pecketbooks, Reticules and Loose Silver Bags Ask for Catalogues and prices

# Australia and New Zealand

H. A. GODDARD ferchant and Manufacturers' Ag 96-98 Eagle St., Brisbane, Queenslar SPECIALTIES: Pharmaceutical goods, Brewers' Requisites and general merchandise. Prepared to undertake additional Sole Agencies in Australia and New Zealand.

#### FORFIGN.

# ALESSANDRO CASASCO

19 Via San Secondo, TURIN, ITALY.

ufacturer of the Highest Grade VERMOUTH OF TURIN, a Superior Aperitive.
CHINATO WINE, a Tonic of Extra Quality.
GENUINE FERNET WINE, an Excellent Bitter for

# Bravo Barros y Cia.

AUCTIONEERS CITY AND COUNTY REAL ESTATE MORTGAGES

351 San Martin, Buenos Aires, Argentina

Established H. UPMANN & CO. HAVANA CUBA Bankers

Transact a General Banking Business

The High Grade H. UPMANN Cigar Brand COMMISSION MERCHANTS AND SHIPPERS OF CIGARS AND LEAF TOBACCO

#### W. SCHNORRENBERG & FILS LIEGE, BELGIUM

Automatic Firearms
Both Military and De Luxe

SPECIALTY—High and Medium Grade Hammer
less Shotguns.

Good representatives desired, especially agencies
making a specialty of firearms.

# **GERHARD & HEY**

GENERAL FORWARDING AND SHIPPING AGENTS

BERLIN HAMBURG LEIPZIG

FRANKFURT O/M. STETTIN EYDTKUHNEN PROSTKEN
THORN SKALMIERZYCE PODWOLOCZYSKA

Representatives of

"GERHARD & HEY COMPANY LTD."

Cables: GERHARDEY

#### FOREIGN.

# PFAFF, PINSCHOF & CO.

General Merchants, Indentors, etc.

MELBOURNE, AUSTRALIA

LECTRICAL MATERIALS for Machinery, Paper Furnishings, China, Glassware, Carpets and Lino-leums, Pianes, Organs, Kapok, Cottons, Silks and all classes of Eastern, Continental and American Mer-

### The SWIFT RECORD TYPEWRITER

VISIBLE WRITING, 11 to 14 Letters a Second WRITING IN TWO COLORS, 88 Characters. to suit all wants

7 Gold Medals and Championship prizes. For full particulars write

BERNH: STOEWER Ltd., Stettin, Germ

## THE WALMAN **AUTOMATIC PISTOLS & REVOLVERS**

Set up and taken apart instantaneously. The

Simplest and Strongest made Manufactured by

# F. Arizmendi & Goenaga, Eibar, Spain

FOUNDED 1844

## LAWTON CHILDS & CO. Ltd. AMERICAN BANKERS

Mercaderes 22
o a general banking business and pay special attent to collections in Havana and all parts of the nd and adjacent Antilles. Principal American respondent, Nat. Bank of Commerce in New York CORRESPONDENCE SOLICITED.

### BUNSE, ESPERON CHAVES Y MARIL BUENOS AIRES, ARGENTINA

Calle San Martin 76

Solicit Representations in Industrial Machinery, Engineers' Tools and General Construction Materials



Co W Pr W Br

# BANKING NEWS

#### NEW NATIONAL BANKS.

OKLAHOMA. Frederick.-National Bank of Commerce (10095). Capital \$50,000. W. T. Waggoner, president; C. W. Howard, vice-president; A. L. Zumwalt, cashier; W. C. Wright, assistant cashier. Conversion of the

Bank of Commerce of Frederick.

OKLAHOMA, Hastings. — National Bank of Hastings (10094). Capital \$25,000. J. A. Smith, president; J. H. Porter, vice-president; A. R Arnold, cashier; L. C. Wagner, assistant cashier. Conversion of the Bank of Hastings.

#### APPLICATIONS RECEIVED.

#### Eastern.

CONNECTIOUT, Plainfield. - First National Bank. Capital \$50,000. Harold Lawton, Plainfield, Conn., correspondent.

ARKANSAS, Leslie. - Farmers' Bank. To convert into the First National Bank of Leslie. Capital \$50,000.

TEXAS, Pharr.-First National Bank. Capital \$25,000. E. F. Bailard, Pharr, Tex., correspondent.

#### Western.

MINNESOTA, Hutchinson. — Farmers' National Bank. Capital \$25,000. W. H. Jenson, Hutchinson, Minn., correspondent.

NEBRASKA, Chadron -- Chadron National Bank. Capital \$50,000. F. B. Carley, Chadron, Neb., correspondent.

NORTH DAKOTA, Cavalier.-First National Bank. Capital \$25,000. H. A. Rygh, Cavalier, N. Dak., correspondent.

CALIFORNIA, Claremont. — Claremont National Bank. Capital \$30,000. W. S. Palmer, Claremont, Cal., correspondent.

CALIFORNIA, Red Bluff. - Red Bluff National Bank. Capital \$100,000. T. H. Ramsay, Red Bluff, Cal., correspondent.

### NEW STATE BANKS, PRIVATE BANKS & TRUST COMPANIES.

#### Southern.

ARKANSAS, Marianna. - People's Savings Bank & Trust Co. Capital \$100,000. W. O. Newbern, president; S. H. Crowe, vice-president; R. L.

ARKANSAS, Wilmot.—Citizens' Bank. Capital \$35,000. Filed articles of incorporation.

GEORGIA, Atlanta.—Bankers' Trust Co. Capital \$100,000. Articles of incorporation filed.

GEORGIA, Carlton.-Planters' Bank. Capital \$25,000. Application for charter filed.

GEORGIA, Denton.-Bank of Denton. Capital \$25,000. Application for charter filed.

Georgia, Fairburn. — Bank of Campbell County. Capital \$25,000. Articles of incorporation filed.

MARYLAND, Westminster.—Thomas & Co., bankers. Capital \$10,000. William F. Thomas, president; Joseph E. Hunter, vice-president.

NORTH CAROLINA, Candon. - Bank of Candon. Capital \$25,000. D. C. Ewing. president; John M. Singleton, vice-president.

NORTH CAROLINA, Catawba.—People's Bank. Capital \$25,000. J. H. Little, president; F. Y. Long, vice-president; W. B. Walker, cashler.

NORTH CAROLINA, Marshville. — Carolina Bank. Capital \$25,000. W. S. Blakeny, president; P. P. P. Plyler, cashier.

TEXAS, Dallas.—Oak Cliff State Bank. Capital \$50,000. J. P. Hatfield, president; Geo. T. Reynolds and Wm. Freeman, vice-presidents; Raymond Thomas, cashier; Campbell Barnard, assistant cashier.

# BODINE, SONS @ CO.

# BANKERS AND BILL BROKERS.

Collateral Loans

Commercial 129 South Fourth Stree PHILADELPHIA

TEXAS, Runge.-First State Bank. Capital \$35,000. Wm. Heberer, president; P. W. Tom, vice-president; A. D. Willbern, cashier.

ILLINOIS, Bishop Hill.—Bank of Bishop Hill. Capital \$10,000. J. Jacobson, president; A. E. Anderson, cashier.

ILLINOIS, Cypress.-Cypress State Bank. Capital \$25,000. Organizing.

ILLINOIS, Monticello.—Farmers' State Bank. Capital \$50,000. Organizing. ILLINOIS, Plymouth.-Plymouth State Bank.

Capital \$25,000. Organizing. Michigan, Kawkawlin, -- Farmers' State Bank

Capital \$20,000. Incorporated.

Missouri, St. Marys .- People's Bank. Capital \$15,000. William Myers, president: Herman G. Roseman, vice-president; Henry Adams second vice-president; Herman H. Sheer. cashier; O. F. Schepman, assistant cashier.

NORTH DAKOTA, Wild Rose.—Security Bank. Capital \$10,000. C. O. Highum, president; A. N. Sarbo, vice-president; H. C. Skarle,

OKLAHOMA, Vici. - Citizens' State Bank. Capital \$10,000. C. H. Coffer, president; J. N. Hargis, vice-president; F. A. Carmony, cashier; V. Cuberly, assistant cashier.

OKLAHOMA, Wanetta.-Security State Bank. Capital \$15,000. Chas. Greenmore, president; O. L. Beckner, vice-president; E. M. Abernathy, second vice-president; O. B. Avent, cashier.

Wisconsin, Superior. - Wisconsin State Bank. Capital \$20,000. L. A. Potter, president; Robert Stewart, vice-president; H. L. Hagerman, cashier.

OREGON, Ontario.—Citizens' State Bank. Capital \$27,500. Incorporated.

WASHINGTON, Kirkland. - Kirkland State Bank. Capital \$10,000. Articles of incorporation filed.

Washington, Walla Walla.—People's State Bank. Capital \$50,000. H. H. Marshall, president; Dr. J. W. Summers, vice-president.

### CHANGE IN OFFICERS.

#### Pacific.

California, Los Angeles.—Citizens' Trust & Savings Bank. Geo. W. Walker is president CALIFORNIA, Norwalk. - Bank of Norwalk. C.

M. Church is vice-president. CALIFORNIA, Sierra Madre. - First National Bank. C. H. Baker is vice-president.

### MISCELLANEOUS.

ALABAMA, Lineville. - Citizens' National Bank. Capital stock has been increased to

LOUISIANA, Jennings.—State National Bank. T. L. Waddell, president, is dead. TENNESSEE, Hendersonville.—Bank of Hen-

dersonville. T. P Groves, president, is dead.

TEXAS, Midlothian.—First National Bank.
Acquired by the Farmers' State Bank.

Indiana, Gary .- Gary Trust & Savings Bank. Acquired by the Security State Bank.

INDIANA, Gary.—United Deposit Loan &

Trust Co. Acquired by the South Side Trust & Savings Bank of this place.

OKLAHOMA, Newkirk. — State Guarantee

Bank. Business absorbed by the Eastman National Bank of this place.

#### FINANCIAL.

# THE SEABOARD NATIONAL BANK OF THE CITY OF NEW YORK.

Capital, - - - \$1,000,000
Surplus and Profits (carned) - \$2,100,000
Accounts Solicited.
S. G. BAYNE, President.

R. G. Nelson, Vice-Pres. C. C. Thompson, Cashier. W. K. Cleverley, Asst. Cas. J. C. Emory, Asst. Cas. L. N. DeVausney, Asst. Cas. O. M. Jefferds , Asst. Cas

# Brown Brothers & Co.

PHILA. NEW YORK.

Alex. Brown & Sons, Baltimore, CONNECTED BY PRIVATE WIRES.

Members New York, Philadelphia, Boston and Baltimore Stock Exchanges.

Buy and sell all first-class Investment Securities on commission. Receive accounts of Banks, Bankers, Securities. Corporations, Firms and Individuals, on favorable terms Collect drafts drawn abroad on all points in the United States and Canada, and drafts drawn in the United States on foreign countries, including South Africa.

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Buy and sell Bills of Exchange and make cable transfers on all points. Issue Commercial and Travelers' Credits available in all parts of the world.

Brown, Shipley & Co., London.

## The Chase National Bank **NEW YORK**

(September 1, 1911) \$5,000,000.00 pital, - - - \$5,000,000.00

rplus and Profits (Earned) - 8,444,473,00

posits, - - - 113,423,098.00

OFFICERS: A. B. HEPBURN, Chairman of the Board

A. H. WIGGIN, Pres't.
H. M. CONKET, Cashier.
C. C. SLADS, Asst. Cashier.
E. A. LEE, Asst. Cashier.
A. C. ANDERWS, Asst. Cash.

# GIRARD TRUST CO.

**PHILADELPHIA** 

CAPITAL AND SURPLUS \$10,000,000

### FOREIGN.

Caulille COOPPAL & Cie. Wetteren (BELGIUM)

Black and Smokeless Sporting Powder.

ZUID AMERIKA HANDELS COMPAGNIE (SOUTH AMERICAN COMMERCIAL CO.) ROTTERDAM, - - NETHERLANDS

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# COGNAC—Chemineaud Frères JARNAC-COGNAC, FRANCE

Correspondence desired with large buyers and re-sponsible parties in other countries with a view to securing first-class representatives in all the large cities. Write at once for our AGENCY PROPOSITION.

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Bank of New South Wales, Australia 

Aggregate assets, March 31 1911, \$229,544,195,00 Head Office: George Street, Sydney.
London Office: 29 Threadneedle, St., E. C.
General Manager—J. BUSSELL FRENCH.

FINANCIAL.



Assets over \$10,000,000.00

# BERTRON, GRISCOM & JENKS.

40 WALL STREET **NEW YORK** 

LAND TITLE BUILDING PHILADELPHIA

RANKERS

INVESTMENT SECURITIES

THE

# WISCONSIN NAT'L BANK

OF MILWAUKEE, WIS.

\$2,000,000 Capital - -Surplus -\$1,000,000 -

SEND US YOUR COLLECTIONS.

# THE FIRST NATIONAL BANK

OF RICHMOND, VA.

Invites business from Banks, Bankers and Mercan-tile Houses.

Capital and Earned Surplus, \$2,000,000

JOHN B. PURCELL, President
JOHN M. MILLER, Jr., Vice-President and Cashler
FREDERICK E. NOLTING, Vice-President

## The Atlanta National Bank OF ATLANTA, GA

The Oldest National Bank in the Cotton States

Capital . . . . \$1,000,000.00 Surplus and Profits . 1,125,000.00 Deposits . . . 6,400,000.00 UNITED STATES DEPOSITORY

Bank Accounts and Collections Solicited.

Direct Connection with every Banking

Point in the State of Georgia.

ESTABLISHED 1888

# Manufacturers & Traders National Bank

BUFFALO, N. Y.

OAPITAL, \$1,000,000 SURPLUS, \$1,000,000 PROFITS, 450,000 RESOURCES, 19,000,000 ROBERT L. FRYER, President

FRANKLIN D. LOCKE, Vice-President HARRY T. RAMSDELL, Ca

SANUEL ELLIS, Assistant Cashier HENRY W. ROOT, Assistant Cashier WALTER ASPINWALL, Assistant Cas

# The First National Bank of Cincinnati

CAPITAL AND SUPPLUS

### Six Million Six Hundred Thousand Dollars,

Safe Deposit Boxes on Bank Floor-

FOREIGN DEPARTMENT

Letters of Credit and Travelers' Cheeks for Travel in Foreign Lands.
Steamsh: passage tickets; reservations made on all lines for future sailings.
Cineinnati Agency for Thos. Cook & Son's Tours.

#### FIFTH-THIRD NATIONAL BANK CINCINNATI, O.

\$3,000,000 Surplus and Undivided Profits, 1.518.527 Deposits. 16,991,018

Correspondence Invited. SEND US YOUR COLLECTIONS. SPECIAL NOTICES.

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CERTIFIED PUBLIC ACCOUNTANTS Broad Exchange Bldg., 25 Broad Street

NEW YORK

SAN FRANCISCO Alaska Commercial Bldg. CHICAGO Monadaoek Block

NEW URLEANS, Hibernia Bank Bldg. LONDON, ENGLAND, 18 St. Swithin's Lane, E. C. Cable, "Adoriest."

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M

NEW YORK BRANCH, 105 CHAMBERS STREET

# E. VAN DIEN **Public Accountant**

AMSTERDAM Sarphatistraat 1 c.

Cable: " Vandlenac."

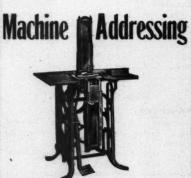
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Based on New York City real estate. Safe and profitable. Write for particulars.

# American Real Estate Company.

Founded 1888. 527 Fifth Avenue Assets, \$23,026,889.67

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he Belknap system of addressing will relieve you of the irksome task of addressing. The machine has a minimum capacity of 2,000 addresses per hour. A perfect faceimile of a typewritten address. The plate can be prepared on any typewriting machine. Write for a descriptive catalog, whether your mails list numbers one hundred names or one million

# Rapid Addressing Machine Co.

114 Federal Street CHICAGO, ILL.

374 Broadway NEW YORK, N. Y. **FOREIGN** 

# AGRICULTURAL SEEDS JOHN LYTLE & SONS Ltd. BELFAST, IRELAND Ratablished 1584

Established 1834

Specialities: Finest Machined Ryegram Seeds which are experted to all parts of the world.

## J. EARLE HERMANN Ltd.

d 2 Imperial Buildings, 16 O'Connell Street, SYDNEY, N. S. W. and Steamship Suildings, Currie Street, ADELAIDE, South Australia.

Company Managers & Indent Merchants Are Prepared to Represent European and American Manufacturers

# LOUIS LEVESQUE & CO.

NANTES (France) Founded in 1830

Sardines & Tunny, "Louis Levesque" Brand

# Real Pure Port Wines

M. GOMPELS, Oporto, Portugal AGENTS WANTED

JAMES W. JACK Agent and Importer, WELLINGTON,

Good connections with Architects and Building Contractors. Agent for various lines of building materials. Traveling representation throughout the Dominion. Open to accept further agencies for first-class goods.

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C. BRAUET & CO.

Bankers, Commission Merchants, Importers, Exporters

SANTIAGO DE CUBA, GUANTANAMO, MANZANILLO,

# RAFFLOER ERBSLOH & CO.

Rope and Binder Twine

HAVANA, CUBA Also Hammocks Like Those the Mexicans Make by Hand

## RUD. SACK

LEIPZIG-PLAGWITZ, O, . . . GERMANY Sole Furnisher of the Genuine RUD. SACK'S

STEEL PLOWS AND DRILLS Harrows, Cultivators, Horse Hoes, Etc.

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GENERAL IMPORT AGENTS
Textile machinery: yaras of all kinds; cotton waste
accessories for hat manufacturers; wood pulp;
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and all kinds of specialities.

# Ateliers de Construction et de Chaudronnerie d'Awans,

Liting and Conveying Machinery, Cranes, Electric Trans-Loading Cranes for Locomotive Traction. Roller Conveyers—Machinery for Handling Coal, etc. Large Piping for Gas, Water and Steam, Metal Chimneys. neys. on Every Kind for Chemical Works.

Société Anonyme Métallurgique de Sambre et Moselle MONTIGNIES 8/8.4MBRE, BELGIUM Capital 3/5,500,000 francs
Thomas Steel of every grade and for all purposes from extra octt, corresponding to tweetish Iron, to very hard, which can be easily tempered. M crohant Bars, Bectional Bars, Plates, Angles and Tees, Joists and Channels of all sixes. Balle of all types, etc.
Prices quoted for rolling special sections on receipt of models or sketches.

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